

CONSOLIDATED FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates
Years Ended March 31, 2016 and 2015
With Report of Independent Auditors

Ernst & Young LLP



The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Financial Statements and Supplementary Information

Years Ended March 31, 2016 and 2015

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Report of Independent Auditors

The Board of Directors
The Susan G. Komen Breast Cancer Foundation, Inc.

We have audited the accompanying consolidated financial statements of the Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen and Affiliates, which comprise the consolidated statements of financial position as of March 31, 2016 and 2015, and the related consolidated statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statement of financial position by affiliate, consolidating schedule of revenue by affiliate, and consolidating statement of functional expenses by affiliate are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen and Affiliates at March 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Ernst + Young LLP

December 23, 2016

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Statements of Financial Position

	March 31	
	2016	2015
Assets		
Cash and cash equivalents	\$ 129,199,058	\$ 154,493,674
Investments <i>(Note 2)</i>	172,987,203	150,955,835
Receivables, net <i>(Note 3)</i>	40,873,951	39,969,851
Prepaid expenses and other assets <i>(Note 1)</i>	2,508,658	3,867,213
Property, equipment and intangible assets, net <i>(Note 1)</i>	2,340,772	2,798,585
Total assets	\$ 347,909,642	\$ 352,085,158
Liabilities and net assets		
Accounts payable, accrued expenses and other payables	\$ 7,928,800	\$ 7,806,906
Deferred revenue and rent	2,373,457	2,560,573
Grants payable, net <i>(Note 4)</i>	139,164,800	164,476,949
Total liabilities	149,467,057	174,844,428
Net assets <i>(Note 5)</i> :		
Unrestricted – undesignated	118,171,612	119,868,140
Unrestricted – board designated	1,000,000	1,000,000
Total unrestricted	119,171,612	120,868,140
Temporarily restricted	78,945,973	56,047,590
Permanently restricted	325,000	325,000
Total net assets	198,442,585	177,240,730
Total liabilities and net assets	\$ 347,909,642	\$ 352,085,158

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Statements of Activities

	Year Ended March 31, 2016				Year Ended March 31, 2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:								
Restricted Investment Funds, sponsorships and race entry fees	\$ 159,024,045	\$ 51,840,735	\$ –	\$ 210,864,780	\$ 173,034,902	\$ 28,016,329	\$ –	\$ 201,051,231
Contributed goods and services (Note 1)	62,585,430	6,676,491	–	69,261,921	54,365,410	11,953,309	–	66,318,719
Less direct benefits to donors and sponsors	(22,230,751)	–	–	(22,230,751)	(25,130,890)	–	–	(25,130,890)
	199,378,724	58,517,226	–	257,895,950	202,269,422	39,969,638	–	242,239,060
Interest and dividends	2,622,028	–	–	2,622,028	3,624,040	–	–	3,624,040
Net realized gains on investments	3,731,691	–	–	3,731,691	20,478,716	–	–	20,478,716
Net unrealized losses on investments	(6,415,959)	–	–	(6,415,959)	(16,581,441)	–	–	(16,581,441)
Other	586,473	–	–	586,473	515,987	–	–	515,987
Net assets released from restrictions	35,618,843	(35,618,843)	–	–	43,742,193	(43,742,193)	–	–
Total net public support and revenue	235,521,800	22,898,383	–	258,420,183	254,048,917	(3,772,555)	–	250,276,362
Expenses:								
Program services:								
Research	33,529,701	–	–	33,529,701	41,498,217	–	–	41,498,217
Public health education	105,307,923	–	–	105,307,923	124,557,577	–	–	124,557,577
Health screening services	27,804,544	–	–	27,804,544	32,971,282	–	–	32,971,282
Treatment services	12,986,997	–	–	12,986,997	17,120,632	–	–	17,120,632
Total program services	179,629,165	–	–	179,629,165	216,147,708	–	–	216,147,708
Supporting services:								
Fundraising costs	33,694,581	–	–	33,694,581	31,992,548	–	–	31,992,548
General and administrative	23,894,582	–	–	23,894,582	20,719,400	–	–	20,719,400
Total supporting services	57,589,163	–	–	57,589,163	52,711,948	–	–	52,711,948
Total expenses	237,218,328	–	–	237,218,328	268,859,656	–	–	268,859,656
Change in net assets	(1,696,528)	22,898,383	–	21,201,855	(14,810,739)	(3,772,555)	–	(18,583,294)
Net assets at beginning of year	120,868,140	56,047,590	325,000	177,240,730	135,678,879	59,820,145	325,000	195,824,024
Net assets at end of year	\$ 119,171,612	\$ 78,945,973	\$ 325,000	\$ 198,442,585	\$ 120,868,140	\$ 56,047,590	\$ 325,000	\$ 177,240,730

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Statements of Cash Flows

	Year Ended March 31	
	2016	2015
Operating activities		
Change in net assets	\$ 21,201,855	\$ (18,583,294)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	929,787	816,664
Contribution of private equity fund	(40,500,000)	—
Net unrealized losses on investments	6,415,959	16,581,441
(Increase) decrease in receivables, net	(904,100)	3,909,325
Decrease (increase) in prepaid expenses and other assets	1,358,555	(1,622,423)
Decrease (increase) in accounts payable, accrued expenses, and other payables	121,894	(1,240,907)
Decrease in deferred revenue and rent	(187,116)	(565,470)
Decrease in grants payable, net	(25,312,149)	(33,158,753)
Net cash provided by operating activities	(36,875,315)	(33,863,417)
Investing activities		
Purchases of property and equipment	(471,974)	(2,324,433)
Purchases of investments	(71,641,206)	(81,163,972)
Sales and maturities of investments	83,693,879	162,547,792
Net cash (used in) provided by investing activities	(11,580,699)	79,059,387
Net (decrease) increase in cash and cash equivalents	(25,294,616)	45,195,970
Cash and cash equivalents at beginning of year	154,493,674	109,297,704
Cash and cash equivalents at end of year	\$ 129,199,058	\$ 154,493,674
Non-cash items:		
Contribution of private equity fund	40,500,000	—

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2016

	Program Services				Supporting Services		Total		
					Fundraising Costs			General and Administrative	
	Research	Public Health Education	Health Screening Services	Treatment Services	Race for the Cure and 3-Day	Other Fundraising		Affiliate Relations	Other
Marketing and communications (primarily contributed goods and services)	\$ 34,490	\$ 38,016,479	\$ 81,582	\$ 48,798	\$ 9,572,128	\$ 2,301,068	\$ 3,363	\$ 2,976,729	\$ 53,034,637
Salaries and benefits	5,344,700	24,651,609	3,892,353	2,063,203	1,229,306	4,423,623	3,288,844	8,339,062	53,232,700
Supplies	10,679	668,644	22,772	11,416	122,377	177,726	7,709	151,646	1,172,969
Postage and shipping	31,740	1,811,274	14,171	8,504	583,833	1,381,061	19,880	88,408	3,938,871
Occupancy	290,459	2,680,749	239,309	142,736	302,953	271,958	180,299	1,224,352	5,332,815
Equipment rental	611,063	3,402,152	157,986	108,399	816,601	441,610	448,804	623,731	6,610,346
Conferences, conventions and meetings	119,498	1,670,631	58,412	27,389	92,377	182,610	46,022	453,218	2,650,157
Printing and publications	37,308	3,762,428	28,464	14,432	1,107,599	2,502,592	22,434	135,718	7,610,975
Awards and grants	25,112,227	7,463,940	22,848,612	10,243,475	–	–	–	–	65,668,254
Professional fees	1,088,166	11,880,751	291,878	205,370	2,054,190	1,782,785	332,193	2,235,319	19,870,652
Travel	301,468	1,474,773	49,209	33,626	122,537	186,330	254,568	752,835	3,175,346
Taxes	5,308	10,359	1,232	925	29,734	9,251	3,311	13,903	74,023
Event production	133,571	5,148,493	12,982	5,327	1,280,252	151,725	11,708	774,607	7,518,665
Service fees	110,359	943,520	15,654	14,657	1,890,051	200,504	66,557	349,614	3,590,916
Telephone and internet fees	95,625	489,639	49,890	29,182	42,465	63,947	59,625	218,878	1,049,251
Depreciation and amortization	108,401	284,069	15,526	13,968	15,670	23,139	46,798	422,216	929,787
Miscellaneous	94,639	948,413	24,512	15,590	13,359	319,220	31,213	311,018	1,757,964
Total expenses before direct benefits to donors and sponsors	33,529,701	105,307,923	27,804,544	12,986,997	19,275,432	14,419,149	4,823,328	19,071,254	237,218,328
Direct benefits to donors and sponsors	–	–	–	–	20,902,287	1,327,430	–	1,034	22,230,751
Total expenses	\$ 33,529,701	\$ 105,307,923	\$ 27,804,544	\$ 12,986,997	\$ 40,177,719	\$ 15,746,579	\$ 4,823,328	\$ 19,072,288	\$ 259,449,079

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2015

	Program Services				Supporting Services		Total		
					Fundraising Costs			General and Administrative	
	Research	Public Health Education	Health Screening Services	Treatment Services	Race for the Cure and 3-Day	Other Fundraising		Affiliate Relations	Other
Marketing and communications (primarily contributed goods and services)	\$ 137,345	\$ 47,875,384	\$ 104,119	\$ 44,827	\$ 10,096,348	\$ 1,408,924	\$ 4,764	\$ 821,378	\$ 60,493,089
Salaries and benefits	6,856,919	25,147,071	2,789,644	1,428,036	1,239,519	4,036,976	3,005,028	8,765,676	53,268,869
Supplies	14,803	691,680	20,006	8,584	115,362	109,076	7,150	158,805	1,125,466
Postage and shipping	21,046	2,742,729	17,726	7,405	5,220	1,344,971	9,846	99,614	4,248,557
Occupancy	358,209	2,999,668	212,367	120,307	427,473	260,076	186,909	1,414,103	5,979,112
Equipment rental	596,250	3,430,840	108,637	87,801	867,141	359,333	419,146	605,183	6,474,331
Conferences, conventions and meetings	42,716	1,370,445	43,961	35,731	–	97,155	11,075	560,754	2,161,837
Printing and publications	12,952	4,954,660	26,167	7,996	–	2,238,754	5,181	103,591	7,349,301
Awards and grants	30,174,566	12,983,106	29,088,358	14,890,596	–	–	–	–	87,136,626
Professional fees	1,953,491	13,375,689	365,758	256,991	2,231,476	1,812,071	503,504	2,007,189	22,506,169
Travel	279,609	1,459,007	46,763	42,175	188,339	139,189	155,782	429,721	2,740,585
Taxes	7,963	12,055	831	1,081	34,022	9,421	4,171	17,587	87,131
Event production	123,339	4,998,018	28,278	17,626	1,280,505	394,036	181	62,298	6,904,281
Service fees	134,422	1,110,465	8,465	15,953	2,485,138	178,698	69,119	334,713	4,336,973
Telephone	90,852	464,488	40,701	24,704	35,149	58,508	47,131	216,127	977,660
Depreciation and amortization	120,972	275,679	11,592	15,563	13,033	21,095	50,600	308,130	816,664
Miscellaneous	572,763	666,593	57,909	115,256	–	505,540	37,150	297,794	2,253,005
Total expenses before direct benefits to donors and sponsors	41,498,217	124,557,577	32,971,282	17,120,632	19,018,725	12,973,823	4,516,737	16,202,663	268,859,656
Direct benefits to donors and sponsors	–	–	–	–	24,656,100	474,226	–	564	25,130,890
Total expenses	\$ 41,498,217	\$ 124,557,577	\$ 32,971,282	\$ 17,120,632	\$ 43,674,825	\$ 13,448,049	\$ 4,516,737	\$ 16,203,227	\$ 293,990,546

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements

March 31, 2016

1. General Information and Summary of Significant Accounting Policies

General Information

The Susan G. Komen Breast Cancer Foundation, Inc. doing business as Susan G. Komen and Affiliates (the Organization), a Texas not-for-profit corporation, was incorporated in July 1982. The primary mission of the Organization is to eradicate breast cancer as a life-threatening disease by advancing research, education, screening and treatment. Research advancement is achieved through relationships with medical and cancer centers throughout the United States, as well as internationally. Treatment and screening programs, primarily funded through the Organization's Affiliates, produce affordable treatment and screening for the medically underserved and other target populations. The Organization's reach has expanded tremendously since its inception, due in large part to the Komen Race for the Cure® Series (the RFTC Series) and other fundraising programs and events, as well as the Organization's many donors, corporate partners and educational initiatives and materials. As a result of this heightened awareness of breast cancer, millions have received the life-saving message of early detection.

The accompanying consolidated financial statements of the Organization include the activity of the Organization's International Headquarters and 103 and 114 Affiliates in 2016 and 2015, respectively. All significant intercompany accounts have been eliminated in the accompanying consolidated financial statements.

The RFTC Series, a series of 5K and one-mile walk/runs, was held in 133 and 138 cities across the United States during 2016 and 2015, respectively and is the Organization's primary source of revenues. The Breast Cancer 3-Day Series (The 3-Day Series), a series of 60-mile walks over a three-day period, was held in seven cities across the United States in 2016 and 2015, respectively.

Up to approximately 75% of the net proceeds generated by the Affiliates are used to fund breast cancer education, treatment and screening projects within local communities. The remaining 25% is used to fund breast cancer research and project grants on a national level.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

The following Affiliates are included in the accompanying consolidated financial statements:

Acadiana	Eastern Washington	Maryland	Puget Sound
Arkansas	El Paso	Memphis Mid-South	Quad Cities
Austin	Elmira	Miami–Ft. Lauderdale	Sacramento Valley
Baton Rouge	Florida Suncoast	Mid-Kansas	Salt Lake City
Bayou Region	Grand Rapids	Milwaukee	San Antonio
Boise	Greater Amarillo	Minnesota	San Diego
Central & South Jersey	Greater Atlanta	NC Triad	San Francisco Bay Area
Central Florida	Greater Cincinnati	NC Triangle	Shreveport–Bossier City
Central Georgia	Greater Evansville	Nebraska	Siouxland
Central MS Steel Magnolias	Greater Kansas City	New Orleans	South Dakota
Central New Mexico	Greater Nashville	North Central Alabama	South Florida
Central New York	Greater New York City	North Florida	Southwest Florida
Central Oklahoma	Greater Richmond	North Jersey	St. Louis
Central Texas	Greater Roanoke	North Mississippi	Tarrant County
Central Valley	Hawaii	North Texas	Texarkana
Central Wisconsin	Houston	Northeast Ohio	Tidewater
Charlotte	Indianapolis	Northeast Pennsylvania	Tri Cities
Chattanooga	Inland Empire	Northeastern New York	Tulsa
Chicagoland Area	Knoxville	Northwest Ohio	Tyler
Coastal Georgia	Las Vegas	Orange County	Upper Cumberland
Colorado Springs	Los Angeles County	Oregon & SW Washington	Upstate South Carolina
Columbus	Louisville	Ozark	Vermont–New Hampshire
Connecticut	Lowcountry (Charleston)	Peoria Memorial	West Virginia
Dallas County	Lubbock Area	Philadelphia	Western New York
Denver Metropolitan	Madison	Phoenix	Wyoming
Des Moines	Maine	Pittsburgh	

In 2016, Central New Mexico dissolved and, due to immateriality, is consolidated with Headquarters in the supplemental schedules.

International Affiliates of the Organization operate in Italy and Puerto Rico under two separate International Affiliate Agreements. The financial statements of the two international Affiliates are not included in the accompanying consolidated financial statements since the Organization does not currently exercise economic or board-controlling interests over any of these Affiliates.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States (U.S. GAAP) for not-for-profit organizations. Under these provisions, net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Expenses are classified as unrestricted. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Unrestricted net assets* – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.
- *Unrestricted net assets, board-designated* – Unrestricted net assets designated by the Board of Directors as restricted for mission expenditures.
- *Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that will be met either by actions of the Organization and/or the passage of time. When a restriction is satisfied or expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year as contributions are received, are reported as revenues of the unrestricted net asset class.
- *Permanently restricted net assets* – Net assets subject to donor-imposed stipulations for which the corpus is maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

The Organization prepares consolidated statements of financial position, consolidated statements of activities, consolidated statement of functional expenses and consolidated statements of cash flows as the required financial statements for not-for-profit organizations.

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted revenue. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Contributed Goods and Services

Total contributed goods and services for the years ended March 31, 2016 and 2015, were approximately \$69,262,000 and \$66,319,000, respectively, and primarily relate to local television, radio and newspaper advertising for the RFTC Series events. Contributed materials and equipment are reported as contributions in the accompanying consolidated financial statements at their estimated fair values at date of receipt. Contributed services are reported in the accompanying consolidated financial statements at the fair value of the services received. The contribution of services is recognized if the services received: (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

In addition, the Organization receives services from a large number of volunteers who give significant amounts of their time to the Organization's programs, fundraising campaigns and management. No amounts have been reflected for these types of donated services, as they do not meet the criteria outlined above.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

	Amounts Per Consolidated Financial Statements	Value of In-Kind Contributed Goods and Services	Net Without In-Kind
Year Ended March 31, 2016			
Public support and revenue	\$ 280,650,934	\$ 69,261,921	\$ 211,389,013
Less:			
Event direct costs	(22,230,751)	(9,829,256)	(12,401,495)
Net public support and revenue	<u>258,420,183</u>	<u>59,432,665</u>	<u>198,987,518</u>
Expenses:			
Program services	179,629,165	36,831,083	142,798,082
Supporting services	57,589,163	15,838,206	41,750,957
Total expenses	<u>237,218,328</u>	<u>52,669,289</u>	<u>184,549,039</u>
Change in net assets	<u>\$ 21,201,855</u>	<u>\$ 6,763,376</u>	<u>\$ 14,438,479</u>
Program services as a % of total expense	<u>76%</u>	<u>70%</u>	<u>77%</u>
Year Ended March 31, 2015			
Public support and revenue	\$ 275,407,252	\$ 66,318,719	\$ 209,088,533
Less:			
Event direct costs	(25,130,890)	(11,441,474)	(13,689,416)
Net public support and revenue	<u>250,276,362</u>	<u>54,877,245</u>	<u>195,399,117</u>
Expenses:			
Program services	216,147,708	46,992,134	169,155,574
Supporting services	52,711,948	12,354,007	40,357,941
Total expenses	<u>268,859,656</u>	<u>59,346,141</u>	<u>209,513,515</u>
Change in net assets	<u>\$ (18,583,294)</u>	<u>\$ (4,468,896)</u>	<u>\$ (14,114,398)</u>
Program services as a % of total expense	<u>80%</u>	<u>79%</u>	<u>81%</u>

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

Contributions

Contributions, including unconditional promises to give, are recorded when received or pledged. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and all highly liquid investments with a remaining maturity of three months or less when purchased.

Investments and Investment Income

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value. The Organization has diversified their investments to include a hedged equity investment that is reported at fair value as determined by a review of the value of the underlying securities. During fiscal year 2016, the Organization was the beneficiary of a grant which is reported at fair value as determined by an independent third-party valuation firm.

Investment income includes dividends and interest and is recognized as revenue in the period in which it is earned. The amounts are reported as an increase in unrestricted net assets unless otherwise restricted by the donor. Realized and unrealized gains and losses on investments are classified and recorded as increases or decreases in unrestricted net assets, unless otherwise restricted by the donor.

Property, Equipment and Intangible Assets

Purchased property, equipment and intangible assets are carried at cost. Donated property, equipment, and intangible assets are recorded at market value at date of donation. The Organization capitalizes all expenditures for property, equipment and intangible assets in excess of approximately \$10,000, which includes computers, software, office equipment, furniture, fixtures, leasehold improvements and intangible assets.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

Property, equipment and intangible assets are depreciated on a straight-line basis over the following periods:

Furniture and fixtures	5–7 years
Equipment	3–5 years
Software	3–5 years
Leasehold improvements	Estimated life of the asset or the lease term (whichever is shorter)
Identifiable intangible assets	3–5 years

Property, equipment and intangible assets and the related accumulated depreciation and amortization are as follows:

	<u>2016</u>	<u>2015</u>
Equipment	\$ 3,074,710	\$ 3,078,940
Furniture and fixtures	1,407,356	1,467,365
Leasehold improvements	1,271,897	1,308,305
Software	2,829,720	3,008,770
Identifiable intangible assets	2,839,582	2,839,582
Total property, equipment and intangible assets	<u>11,423,265</u>	<u>11,702,962</u>
Accumulated depreciation and amortization	<u>(9,082,493)</u>	<u>(8,904,377)</u>
Net property, equipment and intangible assets	<u>\$ 2,340,772</u>	<u>\$ 2,798,585</u>

As of March 31, 2016 and 2015, accumulated amortization of intangible assets totaled approximately \$2,197,000 and \$1,786,000, respectively.

As of March 31, 2016 and 2015, the estimated aggregate amortization expense for the next five fiscal years is approximately \$583,000 and \$995,000, respectively.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

Inventories

Inventories are stated at the lower of cost or market determined by the first-in, first-out method. Inventories consist of educational materials and branded merchandise held for use in program services and sales to unrelated parties. Inventories are included in prepaid expenses and other assets in the accompanying consolidated statements of financial position and totaled approximately \$355,000 and \$507,000 in 2016 and 2015, respectively.

Market and Credit Risk Concentrations

The Organization's investments do not have a significant concentration of credit or market risk within any industry, specific institution or group of investments. The Organization splits funds between multiple accounts to manage risk.

During fiscal year 2016, the Organization was the beneficiary of a grant of equity securities in a privately held fund. This grant was valued by a third-party valuation firm at the date of award. As Komen is a minority non-voting shareholder, there is some market risk associated with this investment. The valuation reflected in the consolidated financial statements includes a discount for lack of control, lack of voting rights and lack of marketability.

Deferred Revenue

Resources received in exchange transactions are recognized as deferred revenue to the extent that the earnings process has not been completed. These amounts consist of entry fees for The 3-Day Series and the RFTC Series events. These resources are recorded as unrestricted revenues when the related obligations have been satisfied.

Functional Allocation of Expenses

The costs of providing the Organization's various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

1. General Information and Summary of Significant Accounting Policies (continued)

Advertising Expenses

The Organization recorded advertising expense of approximately \$53,035,000 and \$60,500,000 for the years ended March 31, 2016 and 2015, respectively and are included in marketing and communications in the accompanying consolidated statements of functional expenses. The majority of advertising was contributed. Other purchased advertising cost primarily relates to The 3-Day Series and the RFTC Series events.

Estimates

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events

The Organization defines subsequent events as events or transactions that occur after the consolidated statement of financial position date, but before the consolidated financial statements are issued or available to be issued. Subsequent events are recognized in two categories: (1) recognized subsequent events, which provide additional evidence about conditions that existed at the consolidated statement of financial position date and (2) non-recognized subsequent events, which provide evidence about conditions that did not exist as of the consolidated statement of financial position date but arose after that date. Recognized subsequent events are required to be disclosed. Management has evaluated subsequent events through December 23, 2016, which is the date the accompanying consolidated financial statements were available to be issued, and no events have occurred from the consolidated statement of financial position date that would affect the accompanying consolidated financial statements.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

2. Fair Value Measurements

At March 31, 2016 and 2015, the Organization's financial instruments included cash and cash equivalents, receivables, accounts payable, accrued expenses and grants payable. The carrying amounts reported in the accompanying consolidated statements of financial position for these financial instruments approximate their fair values.

Investments are recorded on a three-level hierarchy for disclosure of fair value measurements. The valuation hierarchy is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 – Inputs to the valuation methodology are quoted prices for identical assets and liabilities in active markets.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. In an effort to deliver long-term returns that are competitive with equity investments, but with less volatility, the organization utilizes a long/short-hedged equity strategy which represents a modest allocation in a diversified portfolio that consists primarily of equity and bond investments, with reduced liquidity.

The Susan G. Komen Breast Cancer Foundation, Inc.
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Notes to Consolidated Financial Statements (continued)

March 31, 2016

2. Fair Value Measurements (continued)

The Organization incurred investment expenses of approximately \$180,000 and \$266,000 in fiscal years 2016 and 2015, respectively, which are included in professional fees in the accompanying consolidated statements of functional expenses. Investments at March 31, 2016 and 2015, were composed of the following:

	2016		2015	
	Cost	Fair Value	Cost	Fair Value
Domestic equities	\$ 37,886,438	\$ 37,993,869	\$ 32,085,791	\$ 37,601,171
International equities	14,519,634	14,824,637	14,120,798	16,328,014
Fixed-income funds	55,374,934	53,134,540	68,302,185	69,486,171
Corporate bonds	474,554	463,118	1,498,984	1,483,873
Government bonds	225,000	225,000	70,000	70,000
Certificates of deposit	5,142,443	5,143,754	8,048,180	8,045,333
Private equity fund	40,500,000	44,550,000	–	–
Long/short equity fund	14,920,361	16,652,285	14,920,361	17,941,273
Total	\$ 169,043,364	\$ 172,987,203	\$ 139,046,299	\$ 150,955,835

The Organization uses a practical expedient for the estimation of the value of investments that do not have a readily determinable fair value. The practical expedient used by the Organization for its alternative investments is the net asset value per share, or its equivalent. Valuations provided by the long/short-equity fund management consider variables such as the financial performance of underlying equity positions, recent sales prices of underlying investments and other pertinent information. In addition, actual market exchanges at period-end provided additional observable market inputs of the exit price. As such, this long/short-equity fund has been classified as a Level 3 investment and as of March 31, 2016 and 2015, was valued at \$16,652,285 and \$17,941,273, respectively. The initial contribution of the private equity fund was provided by an independent third-party valuation specialist which considered the financial performance of the underlying equity positions and current market conditions. As this fund and the underlying equities are privately held technology companies, this fund was classified as Level 3 and was valued at \$44,550,000 at March 31, 2016

The Susan G. Komen Breast Cancer Foundation, Inc.
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Notes to Consolidated Financial Statements (continued)

March 31, 2016

2. Fair Value Measurements (continued)

	Fair Value Measurements at Reporting Date Using			
	Balance March 31, 2016	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Domestic equities	\$ 37,993,869	\$ 37,993,869	\$ —	\$ —
International equities	14,824,637	14,824,637	—	—
Fixed-income funds	53,134,540	53,134,540	—	—
Corporate bonds	463,118	—	463,118	—
Government bonds	225,000	225,000	—	—
Certificates of deposit	5,143,754	—	5,143,754	—
Private equity fund ^(b)	44,550,000	—	—	44,550,000
Long/short equity fund ^(a)	16,652,285	—	—	16,652,285
	\$ 172,987,203	\$ 106,178,046	\$ 5,606,872	\$ 61,202,285

^(a) The Organization may request to redeem shares as of the last day of any calendar quarter upon at least 65 days' prior written notice.

^(b) The Organization may not request to redeem shares in this fund. Based upon the fund Strategy, distributions will be made starting no later than 2019 and ending with a final distribution no later than 2023.

The Susan G. Komen Breast Cancer Foundation, Inc.
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Notes to Consolidated Financial Statements (continued)

March 31, 2016

2. Fair Value Measurements (continued)

	Fair Value Measurements at Reporting Date Using			
	Balance March 31, 2015	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Domestic equities	\$ 37,601,171	\$ 37,601,171	\$ —	\$ —
International equities	16,328,014	16,328,014	—	—
Fixed-income funds	69,486,171	69,486,171	—	—
Corporate bonds	1,483,873	—	1,483,873	—
Government bonds	70,000	70,000	—	—
Certificates of deposit	8,045,333	—	8,045,333	—
Long/short equity fund ^(a)	17,941,273	—	—	17,941,273
	\$ 150,955,835	\$ 123,485,356	\$ 9,529,206	\$ 17,941,273

^(a)The Organization may request to redeem shares as of the last day of any calendar quarter upon at least 65 days' prior written notice.

The change in the fair value of the Organization's assets valued using significant unobservable inputs (Level 3) is shown below:

	Investments
Balance April 1, 2014	\$ 20,021,804
Total net unrealized gains	919,469
Redemption	(3,000,000)
Balance March 31, 2015	17,941,273
Contributions	40,500,000
Total net unrealized gain	2,761,012
Balance March 31, 2016	\$ 61,202,285

The Susan G. Komen Breast Cancer Foundation, Inc.
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Notes to Consolidated Financial Statements (continued)

March 31, 2016

3. Receivables

Net receivables were approximately \$40,874,000 and \$39,970,000 at March 31, 2016 and 2015, respectively. Receivables that are expected to be collected within one year are recorded at net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discount rates used range from 0.13% to 1.13% at March 31, 2016. The discount as of March 31, 2016 and 2015, was approximately \$113,000 and \$123,000, respectively. The allowance for doubtful accounts was approximately \$442,000 and \$1,648,000 as of March 31, 2016 and 2015, respectively.

The Organization maintains an allowance for doubtful accounts for estimated credit losses resulting from collection risks, including the inability of donors to make required payments under contractual agreements. The allowance for doubtful accounts is reported as a reduction of accounts receivable in the consolidated statements of financial position. The adequacy of this allowance is determined by evaluating historical delinquency and write-off trends, specific known collection risks, historical payment trends, and current economic conditions and the impact of such conditions on the donors' liquidity and overall financial condition.

Receivables, net, as of March 31, 2016, are as follows:

2017	\$ 32,053,047
2018	4,070,125
2019	2,883,436
Thereafter	<u>1,979,867</u>
Total accounts receivable, net of allowances	40,986,475
Less unamortized discount	<u>(112,524)</u>
Accounts receivable, net	<u>\$ 40,873,951</u>

The RFTC Series and other event receivables were approximately \$24,542,000 and \$25,745,000 at March 31, 2016 and 2015, respectively. These receivables primarily represent promises to give from national and local sponsors who committed support prior to March 31 each year.

Unconditional promises to give by donors of approximately \$16,332,000 and \$14,225,000 at March 31, 2016 and 2015, respectively, are expected to be received by the Organization over periods ranging from one to three years, with the majority of the balances due within one year.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

4. Grants Payable

As of March 31, 2016 and 2015, the Organization made grants to various medical and cancer centers for research, education, screening and treatment. These agreements are subject to periodic reporting and compliance requirements and can be rescinded by the Organization for breach. Grants payable in more than one year are discounted to their present values as of March 31, 2016, at rates ranging from 0.13% to 3.47%. The grants payable at March 31, 2016, are scheduled for payment in the following fiscal years:

Year ending March 31:	
2017	\$ 102,923,370
2018	24,381,727
2019	9,175,587
2020	<u>3,114,251</u>
Total grants payable	139,594,935
Less unamortized discount	<u>(430,135)</u>
Grants payable, net	<u><u>\$ 139,164,800</u></u>

The Organization generally funds its obligations under these arrangements from cash flows from operations and available cash and cash equivalent and investment balances.

5. Net Assets

Temporarily restricted net assets as of March 31, 2016 and 2015, are categorized as follows:

	<u>2016</u>	<u>2015</u>
Educational programs	\$ 15,083,825	\$ 2,962,869
Screening programs	16,763,411	5,009,711
Time restrictions	47,098,737	48,075,010
	<u>\$ 78,945,973</u>	<u>\$ 56,047,590</u>

Permanently restricted net assets represent endowed gifts to be held in perpetuity, with the investment income to be used for breast cancer research fellowships, breast cancer educational programs and research awards.

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

6. Joint Costs

The accompanying consolidated statements of activities include joint activities (activities benefiting multiple programs and/or supporting services) that include fundraising. The joint costs were primarily for the RFTC Series and The 3-Day Series, informational materials, a website that includes fundraising, and direct mail campaigns. The cost of conducting those joint activities was allocated as follows in fiscal years 2016 and 2015.

	2016	2015
Research	\$ 467,935	\$ 1,088,020
Public health education	55,458,670	59,768,963
General and administrative	2,680,009	2,483,225
Fundraising	26,022,816	25,236,101
	\$ 84,629,430	\$ 88,576,309

7. Leases

The Organization has operating lease agreements for office space and associated common area maintenance and utilities. Total rent expense was approximately \$4,900,000 and \$5,500,000 for fiscal years 2016 and 2015, respectively.

Future annual minimum lease payments due under noncancelable operating leases as of March 31, 2016, are as follows:

2017	\$ 2,837,651
2018	2,240,324
2019	1,867,963
2020	1,576,805
2021	1,339,952
Thereafter	4,496,270
Total future annual minimum lease payments	\$ 14,358,965

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

March 31, 2016

8. Federal Income Taxes

The Organization is a tax-exempt entity under Internal Revenue Code (the Code) Section 501(a) of the U.S. Tax Code as an organization described in Section 501(c)(3) under a determination letter issued by the Internal Revenue Service (the IRS). The Affiliates of the Organization have a separate group determination letter, under the umbrella of the Organization's exemption, recognizing their exempt status under Section 501(a) of the Code.

Furthermore, the Organization has been classified as an organization that is not a private organization under Section 509(a) of the Code, and as such, contributions to the Organization qualify for deduction as charitable contributions. However, income generated from activities unrelated to the Organization's exempt purpose is subject to tax under Section 511 of the Code. The Organization did not have any unrelated business income for the years ended March 31, 2016 or 2015. Therefore, no tax liability has been provided in the accompanying consolidated financial statements.

The Organization is subject to a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. There were no uncertain tax positions recorded in the consolidated financial statements at March 31, 2016 and 2015.

9. Retirement Plan

The Organization has a defined contribution retirement plan under the provisions of Section 403(b) of the Code (the 403(b) Plan). The Organization can match employee contributions up to 6% of employees' annual salary. All employees are eligible to make deferrals immediately. However, participants are not eligible to receive the employer matching contribution until after one year of continuous employment. The 403(b) Plan expense was approximately \$1,025,000 and \$1,080,000 for the years ended March 31, 2016 and 2015, respectively.

The Organization has a non-qualified deferred compensation plan subject to the provisions of Section 457 of the Code (the 457 Plan). The 457 Plan is maintained primarily for certain members of management. Funding is at the discretion of the Board of Directors. For the year ended March 31, 2016, there were no forfeited funds. For the year ended March 31, 2015, \$52,202 was forfeited. In fiscal years 2016 and 2015, no amounts were funded.

Supplementary Information

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate

March 31, 2016

Audit Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Acadiana	\$ 484,142	\$ –	\$ 11,319	\$ –	\$ –	\$ 495,461
Arkansas	905,358	240,007	47,634	6,115	1,555	1,200,669
Austin	1,063,856	–	314,779	49,041	–	1,427,676
Baton Rouge	367,944	–	31,297	206	–	399,447
Bayou Region	98,315	–	77,390	–	–	175,705
Boise	403,854	–	408,891	490	–	813,235
Central & South Jersey	1,380,441	–	96,329	2,874	–	1,479,644
Central Florida	350,765	–	53,316	–	–	404,081
Central Georgia	240,898	–	8,561	699	–	250,158
Central MS Steel Magnolias	258,281	–	70,892	–	–	329,173
Central New York	245,655	–	68,174	264	–	314,093
Central Oklahoma	493,468	–	28,451	–	–	521,919
Central Texas	133,227	–	19,701	593	–	153,521
Central Valley	241,879	–	4,778	2,447	–	249,104
Central Wisconsin	248,593	–	1,580	–	–	250,173
Charlotte	1,023,171	405,735	285,824	16,644	–	1,731,374
Chattanooga	208,995	–	9,298	12,856	–	231,149
Chicagoland Area	1,311,526	225,000	193,742	10,191	–	1,740,459
Coastal Georgia	712,285	–	194,937	1,654	–	908,876
Colorado Springs	344,730	–	258	6,777	–	351,765
Columbus	2,283,108	–	746,112	1,687	–	3,030,907
Connecticut	2,162,929	–	581,030	11,628	–	2,755,587
Dallas County	1,117,828	750,075	550,603	–	–	2,418,506

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Denver Metropolitan	\$ 1,574,190	\$ 836,369	\$ 202,864	\$ 35,941	\$ 9,792	\$ 2,659,156
Des Moines	690,603	70,615	48,380	2,478	9,131	821,207
Eastern Washington	218,253	189,384	74,285	1,004	–	482,926
El Paso	328,200	–	79,690	875	–	408,765
Elmira	276,769	–	218,846	1,563	–	497,178
Florida Suncoast	177,787	–	16,528	–	–	194,315
Grand Rapids	1,028,187	–	514,190	9,835	–	1,552,212
Greater Amarillo	195,734	–	1,183	988	–	197,905
Greater Atlanta	2,482,233	–	438,125	8,417	42,173	2,970,948
Greater Cincinnati	580,456	–	134,321	–	–	714,777
Greater Evansville	478,165	–	113,910	–	–	592,075
Greater Kansas City	184,179	506,575	82,226	4,500	–	777,480
Greater Nashville	808,594	–	105,249	7,790	8,973	930,606
Greater New York City	2,951,335	–	511,202	268,717	67,665	3,798,919
Greater Richmond	392,440	–	28,147	16,701	–	437,288
Greater Roanoke	626,059	–	216,969	2,118	–	845,146
Hawaii	639,439	–	9,266	900	–	649,605
Houston	2,475,404	736,227	124,720	2,297	168,158	3,506,806
Indianapolis	1,874,898	4,843	288,765	–	1,000	2,169,506
Inland Empire	390,552	200,599	56,766	2,132	–	650,049
Knoxville	532,503	–	115,437	2,170	–	650,110
Las Vegas	952,352	–	158,077	–	–	1,110,429
Los Angeles County	874,687	15,453	212,536	10,897	–	1,113,573

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Louisville	\$ 991,987	\$ –	\$ 81,443	\$ 9,018	\$ –	\$ 1,082,448
Lowcountry (Charleston)	509,237	–	43,184	368	–	552,789
Lubbock Area	362,926	–	1,780	3,054	–	367,760
Madison	591,049	–	273,235	8,090	–	872,374
Maine	183,758	–	19,148	721	–	203,627
Maryland	664,595	486,631	107,922	3,280	–	1,262,428
Memphis Mid-South	792,494	–	13,993	1,531	1,667	809,685
Miami – Ft. Lauderdale	825,258	–	86,679	4,250	14,280	930,467
Mid-Kansas	299,327	–	105,843	1,617	–	406,787
Milwaukee	1,936,798	–	865,799	13,360	–	2,815,957
Minnesota	1,266,800	–	586,846	–	472	1,854,118
NC Triad	490,981	202,263	243,228	–	19	936,491
NC Triangle	882,567	–	278,878	11,642	–	1,173,087
Nebraska	1,117,078	–	249,064	–	–	1,366,142
New Orleans	631,773	–	24,953	7,875	–	664,601
North Central Alabama	545,992	–	65,438	–	–	611,430
North Florida	95,236	–	11,919	1,500	–	108,655
North Jersey	1,241,254	–	340,266	34,918	21,349	1,637,787
North Mississippi	223,287	–	8,547	–	–	231,834
North Texas	708,788	97,996	502,089	6,698	10,607	1,326,178
Northeast Ohio	851,245	–	84,905	–	14,721	950,871
Northeast Pennsylvania	442,537	–	3,594	950	–	447,081
Northeastern New York	288,926	–	7,490	7,804	–	304,220

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Northwest Ohio	\$ 456,514	\$ 518,504	\$ 158,371	\$ 2,440	\$ –	\$ 1,135,829
Orange County	2,762,621	262,810	278,041	99,191	–	3,402,663
Oregon & SW Washington	1,350,507	–	2,737,618	10,410	–	4,098,535
Ozark	457,843	658,220	315,331	–	–	1,431,394
Peoria Memorial	1,337,326	27,456	443,793	3,218	–	1,811,793
Philadelphia	3,596,131	–	2,096,603	28,348	1,000	5,722,082
Phoenix	1,918,409	–	129,003	5,658	6,936	2,060,006
Pittsburgh	353,314	1,401,466	310,981	25,515	–	2,091,276
Puget Sound	1,951,091	–	585,010	57,410	–	2,593,511
Quad Cities	417,285	–	423,060	4,169	–	844,514
Sacramento Valley	358,195	–	230,555	10,000	5,200	603,950
Salt Lake City	670,595	–	156,530	8,023	–	835,148
San Antonio	570,308	–	458,393	12,491	–	1,041,192
San Diego	1,195,405	–	378,704	9,739	–	1,583,848
San Francisco Bay Area	479,526	–	18,360	8,957	–	506,843
Shreveport – Bossier City	413,316	–	61,880	4,878	–	480,074
Siouxland	120,582	–	79,515	2,536	–	202,633
South Dakota	284,546	–	2,096	741	–	287,383
South Florida	1,313,152	–	391,859	5,533	–	1,710,544
Southwest Florida	327,264	–	105,681	14,125	17,698	464,768
St. Louis	1,471,404	–	448,075	1,960	–	1,921,439
Tarrant County	584,145	576,029	214,763	700	–	1,375,637
Texarkana	159,439	163,953	5,246	–	–	328,638

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Tidewater	\$ 140,297	\$ 251,368	\$ 17,376	\$ 4,393	\$ –	\$ 413,434
Tri Cities	208,270	–	10,456	1,565	–	220,291
Tulsa	663,296	–	693,572	7,553	–	1,364,421
Tyler	246,571	–	86,729	242	–	333,542
Upper Cumberland	109,524	–	11,497	1,067	–	122,088
Upstate South Carolina	262,320	–	10,341	4,606	–	277,267
Vermont-New Hampshire	260,798	–	37,263	1,650	–	299,711
West Virginia	295,964	–	81,459	5,836	–	383,259
Western New York	424,199	–	175,790	12,779	–	612,768
Wyoming	149,910	–	47,700	–	–	197,610
Total affiliates	<u>78,068,227</u>	<u>8,827,578</u>	<u>22,764,472</u>	<u>975,898</u>	<u>402,396</u>	<u>111,038,571</u>
Headquarters	51,130,831	164,159,625	29,242,059	1,532,760	1,938,376	248,003,651
Eliminations	–	–	(11,132,580)	–	–	(11,132,580)
Consolidated total	<u>\$ 129,199,058</u>	<u>\$ 172,987,203</u>	<u>\$ 40,873,951</u>	<u>\$ 2,508,658</u>	<u>\$ 2,340,772</u>	<u>\$ 347,909,642</u>

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Acadiana	\$ 15,719	\$ –	\$ 240,548	\$ 50,241	\$ 306,508	\$ 188,953	\$ 495,461
Arkansas	22,715	–	895,484	24	918,223	282,446	1,200,669
Austin	39,341	100	428,686	117,782	585,909	841,767	1,427,676
Baton Rouge	(19,732)	–	20,000	137,720	137,988	261,459	399,447
Bayou Region	–	–	155,482	4,505	159,987	15,718	175,705
Boise	19,483	82,322	148,750	17,935	268,490	544,745	813,235
Central & South Jersey	18,210	17,900	757,108	43,231	836,449	643,195	1,479,644
Central Florida	11,075	–	120,000	20,888	151,963	252,118	404,081
Central Georgia	7,559	–	87,890	8,643	104,092	146,066	250,158
Central MS Steel Magnolias	5,753	10,665	105,316	63,045	184,779	144,394	329,173
Central New York	20,762	7,710	99,900	23,124	151,496	162,597	314,093
Central Oklahoma	10,289	–	287,008	22,914	320,211	201,708	521,919
Central Texas	86	626	–	22,076	22,788	130,733	153,521
Central Valley	5,231	–	99,924	4,483	109,638	139,466	249,104
Central Wisconsin	–	–	152,945	7,915	160,860	89,313	250,173
Charlotte	67,132	–	956,226	123,581	1,146,939	584,435	1,731,374
Chattanooga	3,135	–	136,622	7,752	147,509	83,640	231,149
Chicagoland Area	101,902	43,784	599,839	13,769	759,294	981,165	1,740,459
Coastal Georgia	16,697	42,392	411,190	78,798	549,077	359,799	908,876
Colorado Springs	12,464	130	154,441	12,748	179,783	171,982	351,765
Columbus	57,818	78,473	1,551,709	107,451	1,795,451	1,235,456	3,030,907
Connecticut	39,298	68,727	1,038,436	339,382	1,485,843	1,269,744	2,755,587

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Dallas County	\$ 20,168	\$ –	\$ 896,525	\$ 332,888	\$ 1,249,581	\$ 1,168,925	\$ 2,418,506
Denver Metropolitan	51,878	105	1,013,852	79,167	1,145,002	1,514,154	2,659,156
Des Moines	24,212	3,996	396,228	11,742	436,178	385,029	821,207
Eastern Washington	8,265	38,360	198,439	68,972	314,036	168,890	482,926
El Paso	25,556	–	132,138	51,830	209,524	199,241	408,765
Elmira	3,276	13,610	114,333	26,480	157,699	339,479	497,178
Florida Suncoast	4,554	789	120,000	2,324	127,667	66,648	194,315
Grand Rapids	34,384	15,530	697,847	64,624	812,385	739,827	1,552,212
Greater Amarillo	1,990	–	100,000	1,734	103,724	94,181	197,905
Greater Atlanta	64,980	55,422	1,631,294	369,526	2,121,222	849,726	2,970,948
Greater Cincinnati	9,184	21,035	166,305	28,270	224,794	489,983	714,777
Greater Evansville	10,788	–	353,961	22,704	387,453	204,622	592,075
Greater Kansas City	28,571	41,400	317,489	61,836	449,296	328,184	777,480
Greater Nashville	48,981	690	315,973	24,941	390,585	540,021	930,606
Greater New York City	172,733	–	1,478,689	189,569	1,840,991	1,957,928	3,798,919
Greater Richmond	12,772	28,971	187,964	44,126	273,833	163,455	437,288
Greater Roanoke	5,673	33,883	291,000	95,365	425,921	419,225	845,146
Hawaii	9,748	–	340,706	41,627	392,081	257,524	649,605
Houston	54,102	–	1,696,432	497,167	2,247,701	1,259,105	3,506,806
Indianapolis	35,000	176,423	832,677	140,759	1,184,859	984,647	2,169,506
Inland Empire	20,277	–	154,576	22,812	197,665	452,384	650,049
Knoxville	9,662	2,930	347,988	24,526	385,106	265,004	650,110

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Las Vegas	\$ 15,979	\$ 7,400	\$ 621,141	\$ 50,432	\$ 694,952	\$ 415,477	\$ 1,110,429
Los Angeles County	67,758	-	256,817	237,771	562,346	551,227	1,113,573
Louisville	11,286	-	612,865	38,969	663,120	419,328	1,082,448
Lowcountry (Charleston)	7,296	-	178,653	8,531	194,480	358,309	552,789
Lubbock Area	6,584	-	158,872	14,597	180,053	187,707	367,760
Madison	3,040	35,915	360,065	42,346	441,366	431,008	872,374
Maine	869	-	113,894	319	115,082	88,545	203,627
Maryland	51,937	28,820	340,000	76,426	497,183	765,245	1,262,428
Memphis Mid-South	7,910	80	500,000	23,724	531,714	277,971	809,685
Miami – Ft. Lauderdale	10,302	3,880	611,747	12,650	638,579	291,888	930,467
Mid-Kansas	11,648	5,775	171,387	52,812	241,622	165,165	406,787
Milwaukee	27,209	-	1,011,019	33,211	1,071,439	1,744,518	2,815,957
Minnesota	44,890	18,063	802,784	57,820	923,557	930,561	1,854,118
NC Triad	31,793	15,068	426,748	68,685	542,294	394,197	936,491
NC Triangle	34,831	26,230	542,742	100,994	704,797	468,290	1,173,087
Nebraska	27,409	8,700	507,275	46,243	589,627	776,515	1,366,142
New Orleans	7,906	-	425,000	5,572	438,478	226,123	664,601
North Central Alabama	21,884	-	252,537	2,841	277,262	334,168	611,430
North Florida	3,277	366	53,439	20,320	77,402	31,253	108,655
North Jersey	60,624	24,224	322,114	154,867	561,829	1,075,958	1,637,787
North Mississippi	2,182	-	150,000	4,732	156,914	74,920	231,834
North Texas	5,709	21,048	249,999	16,149	292,905	1,033,273	1,326,178

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Northeast Ohio	\$ 36,286	\$ –	\$ 348,365	\$ 37,501	\$ 422,152	\$ 528,719	\$ 950,871
Northeast Pennsylvania	11,938	–	205,582	24,649	242,169	204,912	447,081
Northeastern New York	4,040	2,880	131,401	46,705	185,026	119,194	304,220
Northwest Ohio	36,735	8,122	462,654	31,135	538,646	597,183	1,135,829
Orange County	91,808	29,050	715,225	124,962	961,045	2,441,618	3,402,663
Oregon & SW Washington	125,783	49,033	614,022	67,191	856,029	3,242,506	4,098,535
Ozark	31,408	30,465	651,852	170,390	884,115	547,279	1,431,394
Peoria Memorial	15,299	40,953	833,656	46,600	936,508	875,285	1,811,793
Philadelphia	112,709	134,407	1,481,551	82,564	1,811,231	3,910,851	5,722,082
Phoenix	38,985	4,475	738,729	85,753	867,942	1,192,064	2,060,006
Pittsburgh	40,126	50,935	780,430	138,001	1,009,492	1,081,784	2,091,276
Puget Sound	185,249	39,815	833,878	218,053	1,276,995	1,316,516	2,593,511
Quad Cities	4,291	14,349	191,401	36,275	246,316	598,198	844,514
Sacramento Valley	59,657	29,080	32,067	41,320	162,124	441,826	603,950
Salt Lake City	4,196	43,408	366,894	42,997	457,495	377,653	835,148
San Antonio	22,507	145,055	100,000	89,569	357,131	684,061	1,041,192
San Diego	126,533	–	752,500	53,122	932,155	651,693	1,583,848
San Francisco Bay Area	20,880	–	170,826	23,183	214,889	291,954	506,843
Shreveport – Bossier City	14,044	14,170	222,904	23,275	274,393	205,681	480,074
Siouxland	1,717	8,965	55,109	8,421	74,212	128,421	202,633
South Dakota	4,323	–	169,668	590	174,581	112,802	287,383
South Florida	14,615	3,395	570,342	378,271	966,623	743,921	1,710,544

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2016

Audit Affiliate Name	Accounts Payable and Accrued Expenses	Deferred Revenue	Grants Payable	Komen Payable	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Southwest Florida	\$ 11,625	\$ –	\$ 8,500	\$ 103,148	\$ 123,273	\$ 341,495	\$ 464,768
St. Louis	17,452	22,920	993,895	113,358	1,147,625	773,814	1,921,439
Tarrant County	5,327	42,356	300,000	147,279	494,962	880,675	1,375,637
Texarkana	3,133	–	205,000	3,266	211,399	117,239	328,638
Tidewater	6,689	1,868	141,418	26,690	176,665	236,769	413,434
Tri Cities	3,613	–	83,105	23,748	110,466	109,825	220,291
Tulsa	29,930	–	399,862	41,212	471,004	893,417	1,364,421
Tyler	1,072	10,241	131,000	48,787	191,100	142,442	333,542
Upper Cumberland	806	–	60,000	7,462	68,268	53,820	122,088
Upstate South Carolina	9,094	–	139,990	14,020	163,104	114,163	277,267
Vermont-New Hampshire	2,790	4,420	177,290	18,212	202,712	96,999	299,711
West Virginia	5,566	11,158	233,062	30,023	279,809	103,450	383,259
Western New York	4,756	12,305	285,082	42,776	344,919	267,849	612,768
Wyoming	13,015	–	5,600	29	18,644	178,966	197,610
Total affiliates	2,692,011	1,735,367	42,493,878	6,891,544	53,812,800	57,225,771	111,038,571
Headquarters	5,236,789	638,090	96,670,922	4,241,036	106,786,837	141,216,814	248,003,651
Eliminations	–	–	–	(11,132,580)	(11,132,580)	–	(11,132,580)
Consolidated total	\$ 7,928,800	\$ 2,373,457	\$ 139,164,800	\$ –	\$ 149,467,057	\$ 198,442,585	\$ 347,909,642

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate

Year Ended March 31, 2016

Affiliate Lookup Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Acadiana	\$ 167,397	\$ 775,509	(45,628)	\$ 3,105	\$ 67	\$ 76,560	\$ 977,010
Arkansas	359,788	1,821,343	(189,563)	33,588	5,142	-	2,030,298
Austin	940,170	1,839,616	(188,083)	7,985	1,899	-	2,601,587
Baton Rouge	134,761	662,198	(78,437)	870	81	-	719,473
Bayou Region	11,786	162,178	(21,543)	-	-	-	152,421
Boise	221,940	1,023,519	(145,598)	9,495	120	54,711	1,164,187
Central and South Jersey	966,468	1,111,091	(120,339)	761	996	50,386	2,009,363
Central Florida	161,170	789,780	(65,657)	-	209	-	885,502
Central Georgia	83,298	320,687	(19,991)	1,103	66	-	385,163
Central MS Steel Magnolias	216,058	285,893	(42,537)	693	63	-	460,170
Central New York	128,853	465,907	(41,713)	5,265	165	-	558,477
Central Oklahoma	333,141	682,607	(221,450)	1,550	689	30	796,567
Central Texas	27,075	269,203	(47,918)	931	-	-	249,291
Central Valley	152,377	298,543	(47,279)	1,491	258	-	405,390
Central Wisconsin	53,071	295,533	(59,789)	2,139	107	-	291,061
Charlotte	988,414	1,508,675	(152,211)	26,285	2,465	400	2,374,028
Chattanooga	157,582	388,681	(63,136)	6,332	-	3,000	492,459
Chicagoland Area	951,900	1,034,780	(297,426)	9,611	1,933	1,800	1,702,598
Coastal Georgia	225,836	620,650	(86,664)	6,495	1,407	56,000	823,724
Colorado Springs	163,718	417,105	(59,231)	8,227	502	-	530,321
Columbus	424,089	2,796,875	(363,632)	-	3,572	1,800	2,862,704
Connecticut	1,076,260	1,755,016	(129,579)	3,658	347	1,556	2,707,258
Dallas County	417,907	2,318,783	(225,519)	-	3,611	400	2,515,182
Denver Metropolitan	1,463,666	3,542,838	(500,093)	2,608	4,062	800	4,513,881

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2016

Affiliate Lookup Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Des Moines	\$ 152,512	\$ 713,036	\$ (109,514)	\$ 1,343	\$ (142)	\$ 101,000	\$ 858,235
Eastern Washington	144,906	423,142	(70,483)	5,818	1,266	1,000	505,649
El Paso	60,945	585,040	(59,216)	525	60	-	587,354
Elmira	97,778	444,955	(186,463)	3,543	305	-	360,118
Florida Suncoast	155,592	323,610	(70,956)	795	19	-	409,060
Grand Rapids	750,763	1,263,361	(120,337)	6,908	1,628	1,800	1,904,123
Greater Amarillo	22,380	304,805	(30,778)	4,721	423	-	301,551
Greater Atlanta	1,732,571	1,060,832	(190,507)	-	-	400	2,603,296
Greater Cincinnati	259,425	848,680	(120,587)	-	3,600	800	991,918
Greater Evansville	233,630	1,094,410	(153,070)	19,274	653	-	1,194,897
Greater Kansas City	857,661	1,147,144	(405,378)	-	(20,187)	9,118	1,588,358
Greater Nashville	506,638	748,226	(85,275)	8,289	1,528	500	1,179,906
Greater New York City	1,376,556	5,811,587	(306,604)	-	116	147,202	7,028,857
Greater Richmond	278,647	719,722	(63,110)	7,051	1,125	(1,305)	942,130
Greater Roanoke	540,997	412,892	(71,380)	10,716	259	-	893,484
Hawaii	391,840	667,585	(281,115)	19,056	315	-	797,681
Houston	847,394	3,104,625	(273,058)	196	2,463	54,612	3,736,232
Indianapolis	744,754	1,652,282	(298,809)	2,512	1,532	2,600	2,104,871
Inland Empire	238,216	1,010,145	(186,464)	170	1,606	-	1,063,673
Knoxville	257,984	844,521	(75,785)	-	529	-	1,027,249
Las Vegas	346,968	1,397,689	(226,174)	16,252	2,031	500	1,537,266
Los Angeles County	509,000	1,139,341	(98,878)	10,596	404	400	1,560,863
Louisville	666,852	742,857	(164,850)	181	475	-	1,245,515
Lowcountry (Charleston)	199,115	1,054,710	(276,100)	3,938	372	900	982,935

The Susan G. Komen Breast Cancer Foundation, Inc.
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2016

Affiliate Lookup Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Lubbock Area	\$ 149,916	\$ 381,380	\$ (48,360)	\$ 5,652	\$ 612	\$ –	\$ 489,200
Madison	304,446	691,871	(85,684)	3,193	737	1,200	915,763
Maine	37,683	238,325	(20,695)	2,967	149	–	258,429
Maryland	633,489	2,311,381	(289,146)	12,566	(1,512)	–	2,666,778
Memphis Mid-South	250,464	1,195,069	(203,580)	–	–	41,469	1,283,422
Miami – Ft. Lauderdale	643,111	1,799,044	(243,729)	–	1,197	900	2,200,523
Mid-Kansas	122,430	563,977	(46,394)	3,152	551	1,300	645,016
Milwaukee	301,593	1,619,020	(283,962)	10,792	–	50,000	1,697,443
Minnesota	524,487	2,377,587	(351,295)	13,239	427	–	2,564,445
NC Triad	450,074	853,480	(181,342)	8,623	18,332	6,860	1,156,027
NC Triangle	364,732	1,384,489	(99,054)	3,986	1,679	1,300	1,657,132
Nebraska	712,212	1,145,864	(83,001)	–	781	1,300	1,777,156
New Orleans	258,754	773,904	(145,606)	9,486	69	–	896,607
North Central Alabama	245,491	971,819	(93,181)	–	903	–	1,125,032
North Florida	95,412	538,868	(137,837)	968	–	500	497,911
North Jersey	974,475	955,203	(137,828)	8,586	874	800	1,802,110
North Mississippi	80,319	251,910	(15,613)	–	182	–	316,798
North Texas	426,727	1,626,251	(251,685)	7,816	446	100,900	1,910,455
Northeast Ohio	556,444	991,929	(179,208)	250	467	(9,601)	1,360,281
Northeast Pennsylvania	366,224	320,085	(94,066)	649	156	–	593,048
Northeastern New York	118,485	264,663	(31,888)	4,062	791	–	356,113
Northwest Ohio	249,324	1,373,362	(236,791)	4,464	2,065	800	1,393,224
Orange County	1,920,058	2,376,679	(356,526)	11,499	29,942	130,000	4,111,652
Oregon & SW Washington	1,455,528	5,653,593	(236,979)	43,748	965	–	6,916,855

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2016

Affiliate Lookup Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Ozark	\$ 643,131	\$ 1,238,948	\$ (336,382)	\$ 4,300	\$ 1,122	\$ 800	\$ 1,551,919
Peoria Memorial	437,589	1,350,735	(130,685)	26,151	1,272	28,375	1,713,437
Philadelphia	1,425,597	4,329,308	(678,567)	48,074	3,775	–	5,128,187
Phoenix	891,508	2,091,895	(210,547)	6,887	1,406	20,767	2,801,916
Pittsburgh	523,309	1,497,572	(222,737)	368	11,036	11,720	1,821,268
Puget Sound	1,992,203	1,033,501	(236,126)	27,258	971	52,300	2,870,107
Quad Cities	96,044	709,302	(61,609)	27,213	132	500	771,582
Sacramento Valley	219,047	769,434	(288,903)	13,137	42	63,215	775,972
Salt Lake City	315,487	737,218	(189,845)	5,535	524	–	868,919
San Antonio	361,186	1,511,224	(179,526)	–	469	–	1,693,353
San Diego	807,392	1,729,837	(222,833)	(40)	1,971	2,493	2,318,820
San Francisco Bay Area	281,733	320,735	(39,622)	(205)	92	–	562,733
Shreveport – Bossier City	321,946	637,110	(131,396)	11,103	28	500	839,291
Siouxland	133,902	175,605	(9,928)	2,094	57	–	301,730
South Dakota	108,730	367,292	(42,644)	560	488	–	434,426
South Florida	1,277,457	2,953,540	(143,971)	1,075	37	38,960	4,127,098
Southwest Florida	402,487	881,268	(242,087)	7,242	2	735	1,049,647
St. Louis	509,482	2,093,406	(244,673)	333	1,665	–	2,360,213
Tarrant County	653,227	904,103	(142,029)	11,785	(7,356)	400	1,420,130
Texarkana	25,540	490,345	(75,174)	4,852	1,461	–	447,024
Tidewater	324,712	809,672	(87,535)	22,645	786	400	1,070,680
Tri Cities	63,450	304,754	(35,707)	1,053	312	(55,429)	278,433
Tulsa	1,076,868	790,163	(83,558)	–	297	–	1,783,770
Tyler	59,255	315,590	(22,316)	–	–	–	352,529

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2016

Affiliate Lookup Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Revenue
Upper Cumberland	\$ 97,576	\$ 164,300	\$ (40,852)	\$ 1,877	\$ 60	\$ 1,000	\$ 223,961
Upstate South Carolina	154,541	418,545	(65,085)	4,197	226	-	512,424
Vermont-New Hampshire	130,621	397,378	(74,055)	2,310	384	-	456,638
West Virginia	122,650	306,892	(62,270)	7,398	196	-	374,866
Western New York	185,310	570,660	(38,836)	8,715	616	35,650	762,115
Wyoming	22,009	133,562	(29,535)	1,764	225	74,000	202,025
Total affiliates	46,105,716	113,395,854	(15,360,390)	657,455	110,250	1,171,084	146,079,969
Headquarters	114,882,600	22,881,803	(6,870,361)	222,257	(172,490)	425,081	131,368,890
Eliminations	(18,018,984)	-	-	-	-	(1,009,692)	(19,028,676)
Consolidated total	\$ 142,969,332	\$ 136,277,657	\$ (22,230,751)	\$ 879,712	\$ (62,240)	\$ 586,473	\$ 258,420,183

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Functional Expenses by Affiliate

Year Ended March 31, 2016

Audit Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Acadiana	\$ 99,735	\$ 485,395	\$ 156,393	\$ 64,736	\$ 131,327	\$ 18,971	\$ 5,354	\$ 136	\$ 113	\$ 9,563	\$ 3,132	\$ 974,855
Arkansas	267,114	855,911	512,158	188,958	382,111	21,120	5,179	518	87	–	1,957	2,235,113
Austin	345,697	1,376,377	202,373	183,111	388,456	38,610	11,783	788	4,056	25,286	10,566	2,587,103
Baton Rouge	88,354	312,316	47,428	–	112,167	21,710	10,811	113	319	19,702	410	613,330
Bayou Region	25,235	62,463	39,418	19,350	14,825	–	–	–	1,672	–	152	163,115
Boise	116,211	604,416	156,749	21,890	162,649	34,382	5,343	494	(112)	23,378	(1,012)	1,124,388
Central and South Jersey	284,152	940,489	341,547	38,346	203,190	150,506	26,982	703	3,509	18,244	13,127	2,020,795
Central Florida	71,090	489,812	70,546	7,500	162,676	41,839	8,133	575	–	6,489	4,076	862,736
Central Georgia	56,763	159,916	87,524	8,473	42,957	13,989	7,622	98	85	–	1,577	379,004
Central MS Steel Magnolias	71,803	204,219	74,196	1,506	60,116	6,789	8,162	263	–	–	1,832	428,886
Central New York	91,662	332,716	25,428	6,250	45,763	26,670	19,481	118	–	–	3,601	551,689
Central Oklahoma	125,258	247,582	306,212	4,038	103,710	33,952	11,729	549	595	–	2,392	836,017
Central Texas	18,538	140,049	–	–	49,769	97	425	(96)	48	10,158	44	219,032
Central Valley	58,688	193,275	28,962	2,000	38,972	36,403	5,500	127	16	–	1,524	365,467
Central Wisconsin	41,958	92,986	62,633	10,706	36,671	492	1,267	96	–	327	597	247,733
Charlotte	401,173	599,191	824,432	77,279	205,350	259,560	43,764	570	1,132	14,711	22,059	2,449,221
Chattanooga	38,049	272,633	91,538	19,750	113,500	16,939	10,232	33	1,791	9,325	254	574,044
Chicagoland Area	241,538	833,665	454,329	92,671	220,038	152,632	32,513	605	2,692	26,977	7,047	2,064,707
Coastal Georgia	132,544	281,730	325,024	13,255	68,737	42,309	15,743	698	1,554	400	4,384	886,378
Colorado Springs	73,617	212,704	111,722	36,059	62,232	21,072	3,608	1,077	1,255	132	8,382	531,860
Columbus	504,140	1,125,347	837,800	146,620	341,322	48,137	44,547	779	3,510	5,638	7,792	3,065,632
Connecticut	220,130	2,317,716	311,611	123,562	686,003	207,195	17,457	419	2,426	79,733	31,284	3,997,536
Dallas County	309,534	863,058	539,078	165,997	365,092	44,136	11,480	245	284	5,310	6,430	2,310,644
Denver Metropolitan	462,545	2,057,136	712,359	298,602	1,108,154	27,861	5,336	200	18	11,460	2,957	4,686,628
Des Moines	123,242	307,205	312,935	30,612	108,460	17,208	5,121	744	–	15	4,905	910,447
Eastern Washington	60,966	179,101	86,016	73,348	98,055	31,322	5,251	313	1,511	10,941	1,363	548,187
El Paso	42,477	319,949	45,279	62,609	104,080	12,485	21,647	87	–	348	1,893	610,854
Elmira	59,391	100,940	29,180	67,444	28,270	11,010	836	75	3,068	–	1,339	301,553
Florida Suncoast	30,905	172,697	138,671	–	69,503	43,327	13,113	653	505	2,423	5,387	477,184
Grand Rapids	177,824	897,721	171,711	110,473	134,583	359,266	22,352	852	11,348	7,053	16,379	1,909,562
Greater Amarillo	43,198	120,138	93,688	–	34,282	5,256	562	64	456	110	4,929	302,683
Greater Atlanta	486,803	543,063	1,274,480	138,026	125,887	121,611	26,987	1,121	6,374	15,190	18,580	2,758,122

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2016

Audit Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Greater Cincinnati	\$ 137,327	\$ 341,406	\$ 107,749	\$ 60,958	\$ 94,462	\$ 44,901	\$ 19,014	\$ 2,063	\$ 3,874	\$ 14,411	\$ 12,339	\$ 838,504
Greater Evansville	129,424	461,261	227,412	107,479	208,003	59,178	4,412	2,113	57	337	5,906	1,205,582
Greater Kansas City	237,491	741,717	179,172	56,382	443,807	46,782	6,674	548	958	5,914	12,070	1,731,515
Greater Nashville	189,153	394,065	309,367	55,403	139,220	53,310	24,346	–	218	–	4,269	1,169,351
Greater New York City	697,591	3,511,434	896,962	669,862	1,165,369	155,159	73,548	1,289	787	15,615	45,543	7,233,159
Greater Richmond	94,822	500,090	203,297	25,794	188,229	40,768	2,569	745	184	1,050	2,924	1,060,472
Greater Roanoke	132,994	204,753	275,146	11,525	97,391	22,692	66,017	823	1,489	13,077	8,827	834,734
Hawaii	118,386	353,122	123,255	32,847	109,120	4,666	7,352	391	159	9,423	4,931	763,652
Houston	456,248	1,151,480	1,198,874	333,744	871,043	181,715	60,516	564	1,953	3,426	16,000	4,275,563
Indianapolis	366,616	408,721	585,141	274,228	353,626	65,835	12,589	1,999	127	1,145	8,821	2,078,848
Inland Empire	127,560	596,982	79,064	29,716	161,651	37,285	29,697	213	229	19,187	2,075	1,083,659
Knoxville	150,878	417,225	198,832	120,318	124,131	41,052	1,922	174	1,084	611	2,298	1,058,525
Las Vegas	182,580	720,696	407,396	166,256	239,007	62,905	22,048	921	723	3,460	12,129	1,818,121
Los Angeles County	216,426	757,056	136,554	85,121	223,359	113,863	295	–	1,463	5,628	8,496	1,548,261
Louisville	168,647	427,229	175,644	271,956	174,709	101,114	31,797	280	1,422	19,171	8,271	1,380,240
Lowcountry (Charleston)	86,751	595,676	94,753	860	163,443	34,052	14,803	552	11,587	960	9,430	1,012,867
Lubbock Area	61,236	191,954	127,251	26,035	82,144	42,531	9,453	551	1,265	3,477	12,242	558,139
Madison	141,638	361,362	95,596	149,042	122,244	11,747	5,968	419	723	–	3,031	891,770
Maine	18,481	123,930	33,936	41,625	37,817	22,535	1,416	114	31	11,639	315	291,839
Maryland	348,336	1,392,032	205,901	228,720	363,246	114,804	18,238	721	585	35,111	25,390	2,733,084
Memphis Mid-South	202,811	344,032	570,097	45,787	118,557	45,924	24,587	35	261	10,768	3,029	1,365,888
Miami – Ft. Lauderdale	244,263	902,481	351,263	157,435	363,016	124,916	47,190	721	7,556	14,116	28,214	2,241,171
Mid-Kansas	56,663	394,301	94,000	11,745	119,943	21,014	3,658	311	3,602	7,818	5,492	718,547
Milwaukee	195,059	1,429,449	624,705	257,877	223,956	861	33,368	641	357	41,278	2,904	2,810,455
Minnesota	298,198	1,021,451	309,398	400,692	323,676	70,395	8,301	268	–	–	7,516	2,439,895
NC Triad	160,322	438,567	310,481	27,674	60,652	59,055	17,929	689	2,927	17,220	5,896	1,101,412
NC Triangle	237,454	679,807	399,821	127,586	271,216	45,624	21,520	860	2,322	9,000	15,275	1,810,485
Nebraska	245,222	601,962	157,147	263,536	202,971	84,046	11,250	376	71	18,349	5,639	1,590,569
New Orleans	165,795	317,800	249,272	105,118	52,807	23,823	12,383	168	–	11,829	13,220	952,215
North Central Alabama	158,900	483,535	221,030	27,152	162,188	18,452	8,747	367	733	376	912	1,082,392
North Florida	44,583	320,650	112,315	2,166	97,963	15,205	2,793	268	5,620	3,901	1,283	606,747
North Jersey	298,328	951,654	100,730	137,978	146,680	96,277	26,726	2,660	7,023	14,615	17,670	1,800,341

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2016

Audit Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
North Mississippi	\$ 53,629	\$ 83,255	\$ 135,436	\$ –	\$ 29,045	\$ 13,888	\$ 1,104	\$ 58	\$ –	\$ –	\$ 1,621	\$ 318,036
North Texas	191,291	710,470	124,150	200,262	331,415	20,507	9,978	134	1,071	7,882	9,540	1,606,700
Northeast Ohio	192,202	525,675	316,440	77,214	122,466	138,105	30,443	3,485	3,384	18,492	12,768	1,440,674
Northeast Pennsylvania	85,084	196,022	128,419	66,942	108,945	25,293	4,619	119	1,782	1,025	3,429	621,679
Northeastern New York	43,444	234,567	–	20,155	61,656	18,875	3,933	527	57	–	1,517	384,731
Northwest Ohio	218,818	661,037	258,772	81,302	214,419	30,850	6,336	1,635	1,086	9,528	9,590	1,493,373
Orange County	576,641	1,901,943	663,323	144,151	521,796	67,901	20,029	164	11,469	42,365	29,719	3,979,501
Oregon & SW Washington	219,409	2,963,350	183,941	150,542	1,233,279	33,758	3,022	33	74	1,600	4,673	4,793,681
Ozark	255,600	634,319	259,614	213,142	316,649	32,403	35,364	553	–	1,251	5,509	1,754,404
Peoria Memorial	210,154	896,512	372,441	82,797	209,997	23,769	9,841	527	302	1,157	4,208	1,811,705
Philadelphia	468,701	2,918,323	766,305	118,342	1,007,579	91,129	14,623	1,148	4,274	8,803	9,532	5,408,759
Phoenix	350,870	1,392,330	281,300	476,151	485,463	38,326	63,795	41	33	51,438	5,673	3,145,420
Pittsburgh	275,903	957,386	328,993	64,289	332,028	91,907	8,896	347	1,101	158	6,215	2,067,223
Puget Sound	461,890	1,173,187	539,622	355,872	521,895	89,436	7,530	183	343	5,067	4,023	3,159,048
Quad Cities	83,710	391,849	109,895	10,328	109,491	14,398	4,346	346	75	17,405	5,346	747,189
Sacramento Valley	120,902	645,456	19,972	–	126,276	833	7,005	798	1,790	5,674	3,929	932,635
Salt Lake City	137,299	315,459	182,871	108,521	155,668	42,808	5,557	136	1,139	9,375	5,928	964,761
San Antonio	161,208	974,720	43,751	76,644	308,609	38,423	2,708	291	75,066	844	2,810	1,685,074
San Diego	324,755	797,645	524,771	514,192	252,783	63,560	8,796	2,234	31,365	21,529	14,318	2,555,948
San Francisco Bay Area	79,427	311,584	40,613	78,267	108,275	24,470	14,630	228	308	3,592	4,002	665,396
Shreveport – Bossier City	111,681	336,053	228,681	9,600	103,314	33,202	18,407	103	500	22,768	1,093	865,402
Siouxland	24,788	119,909	34,870	–	38,119	8,444	51,289	131	651	50	859	279,110
South Dakota	69,956	216,562	101,040	40,669	35,140	32,989	1,461	418	473	–	2,301	501,009
South Florida	361,460	1,829,327	540,306	259,727	602,418	202,003	15,178	2,428	55,356	9,840	17,714	3,895,757
Southwest Florida	96,097	447,923	–	–	199,361	67,648	30,903	1,586	8,090	1,428	2,876	855,912
St. Louis	357,101	874,289	701,785	79,456	316,881	94,790	18,887	586	736	30,904	12,647	2,488,062
Tarrant County	191,444	318,133	350,804	197,236	278,686	18,091	4,566	173	325	6,718	21,933	1,388,109
Texarkana	71,024	141,388	198,019	4,500	51,832	13,264	3,496	45	403	45	2,583	486,599
Tidewater	113,303	564,548	127,860	–	205,217	22,557	8,246	438	11	6,038	5,008	1,053,226
Tri Cities	42,650	139,296	75,305	–	55,901	24,822	3,172	934	4,564	2,633	2,973	352,250
Tulsa	141,815	420,223	436,542	3,500	171,256	64,819	7,470	597	359	9,000	8,254	1,263,835
Tyler	48,424	122,242	117,211	1,801	39,276	18,490	3,393	254	9	–	1,823	352,923

The Susan G. Komen Breast Cancer Foundation, Inc.
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Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2016

Audit Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Upper Cumberland	\$ 37,169	\$ 107,329	\$ 46,427	\$ 5,000	\$ 22,704	\$ 6,719	\$ 2,199	\$ 125	\$ 1,045	\$ 463	\$ 195	\$ 229,375
Upstate South Carolina	69,005	218,843	111,133	–	61,796	44,569	11,946	283	952	3,659	7,118	529,304
Vermont-New Hampshire	55,478	195,300	81,647	43,317	69,800	25,880	5,645	479	2,137	728	1,440	481,851
West Virginia	64,331	165,088	130,616	39,883	38,422	10,666	4,433	440	51	2,376	2,883	459,189
Western New York	106,859	402,176	109,003	37,982	137,032	17,282	7,889	489	2,387	21,054	3,054	845,207
Wyoming	4,943	170,815	–	–	42,698	9,094	1,089	170	64	4,770	4,538	238,181
Total affiliates	18,018,982	64,714,329	26,304,859	9,887,572	22,342,140	5,345,310	1,501,670	57,527	320,534	945,484	745,338	150,183,745
Headquarters	33,529,703	41,036,905	1,740,969	3,388,966	11,352,441	7,425,910	827,066	50,764	2,817,243	1,622,034	2,271,258	106,063,259
Eliminations	(18,018,984)	(443,311)	(241,284)	(289,541)	–	–	–	–	–	–	(35,556)	(19,028,676)
Consolidated total	\$ 33,529,701	\$ 105,307,923	\$ 27,804,544	\$ 12,986,997	\$ 33,694,581	\$ 12,771,220	\$ 2,328,736	\$ 108,291	\$ 3,137,777	\$ 2,567,518	\$ 2,981,040	\$ 237,218,328

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