

CONSOLIDATED FINANCIAL STATEMENTS AND  
SUPPLEMENTARY INFORMATION

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates  
Years Ended March 31, 2014 and 2013  
With Report of Independent Auditors

Ernst & Young LLP



Building a better  
working world

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Financial Statements and Supplementary Information

Years Ended March 31, 2014 and 2013

**Contents**

Report of Independent Auditors.....	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position.....	3
Consolidated Statements of Activities .....	4
Consolidated Statements of Cash Flows.....	5
Consolidated Statements of Functional Expenses .....	6
Notes to Consolidated Financial Statements.....	8
Supplementary Information	
Consolidating Statement of Financial Position by Affiliate .....	26
Consolidating Schedule of Revenue by Affiliate.....	38
Consolidating Schedule of Functional Expenses by Affiliate .....	44



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## Report of Independent Auditors

The Board of Directors  
The Susan G. Komen Breast Cancer Foundation, Inc.

We have audited the accompanying consolidated financial statements of the Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen and Affiliates, which comprise the consolidated statements of financial position as of March 31, 2014 and 2013, and the related consolidated statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statement of financial position by affiliate, consolidating schedule of revenue by affiliate, and consolidating schedule of functional expenses by affiliate are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen and Affiliates at March 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

*Ernst + Young LLP*

August 21, 2014

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Statements of Financial Position

	March 31	
	2014	2013
<b>Assets</b>		
Cash and cash equivalents	\$ 109,297,704	\$ 138,852,265
Investments <i>(Note 2)</i>	248,921,096	230,560,233
Receivables, net <i>(Note 3)</i>	43,879,176	54,618,618
Prepaid expenses and other assets	2,244,790	3,352,084
Property, equipment, and intangible assets, net <i>(Note 1)</i>	1,290,816	1,918,916
Total assets	\$ 405,633,582	\$ 429,302,116
<b>Liabilities and net assets</b>		
Accounts payable, accrued expenses, and other payables	\$ 9,047,813	\$ 10,737,091
Deferred revenue and rent	3,126,043	3,819,982
Grants payable, net <i>(Note 4)</i>	197,635,702	228,302,662
Total liabilities	209,809,558	242,859,735
Net assets <i>(Note 5)</i> :		
Unrestricted – undesignated	134,678,879	118,585,487
Unrestricted – board designated	1,000,000	1,000,000
Total unrestricted	135,678,879	119,585,487
Temporarily restricted	59,820,145	66,531,894
Permanently restricted	325,000	325,000
Total net assets	195,824,024	186,442,381
Total liabilities and net assets	\$ 405,633,582	\$ 429,302,116

*See accompanying notes.*

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Statements of Activities

	Year Ended March 31, 2014				Year Ended March 31, 2013			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:								
Contributions, sponsorships, and race entry fees	\$ 203,190,915	\$ 25,066,834	\$ –	\$ 228,257,749	\$ 226,640,112	\$ 43,357,066	\$ –	\$ 269,997,178
Contributed goods and services (Note 1)	48,288,225	16,713,051	–	65,001,276	66,951,841	729,496	–	67,681,337
Less direct benefits to donors and sponsors	(27,396,500)	–	–	(27,396,500)	(29,244,925)	–	–	(29,244,925)
	<b>224,082,640</b>	<b>41,779,885</b>	<b>–</b>	<b>265,862,525</b>	264,347,028	44,086,562	–	308,433,590
Interest and dividends	4,034,803	–	–	4,034,803	4,689,242	–	–	4,689,242
Net realized gains on investments	8,897,279	–	–	8,897,279	2,909,802	–	–	2,909,802
Net unrealized gains on investments	8,177,885	–	–	8,177,885	8,836,338	–	–	8,836,338
Other	436,777	–	–	436,777	333,271	–	–	333,271
Net assets released from restrictions	48,491,634	(48,491,634)	–	–	49,968,304	(49,968,304)	–	–
Total net public support and revenue	<b>294,121,018</b>	<b>(6,711,749)</b>	<b>–</b>	<b>287,409,269</b>	331,083,985	(5,881,742)	–	325,202,243
Expenses:								
Program services:								
Research	43,396,973	–	–	43,396,973	49,526,380	–	–	49,526,380
Public health education	122,540,737	–	–	122,540,737	143,161,874	–	–	143,161,874
Health screening services	38,326,366	–	–	38,326,366	55,868,772	–	–	55,868,772
Treatment services	13,515,826	–	–	13,515,826	18,793,145	–	–	18,793,145
Total program services	<b>217,779,902</b>	<b>–</b>	<b>–</b>	<b>217,779,902</b>	267,350,171	–	–	267,350,171
Supporting services:								
Fund-raising costs	36,988,727	–	–	36,988,727	50,772,037	–	–	50,772,037
General and administrative	23,258,997	–	–	23,258,997	19,356,330	–	–	19,356,330
Total supporting services	<b>60,247,724</b>	<b>–</b>	<b>–</b>	<b>60,247,724</b>	70,128,367	–	–	70,128,367
Total expenses	<b>278,027,626</b>	<b>–</b>	<b>–</b>	<b>278,027,626</b>	337,478,538	–	–	337,478,538
Change in net assets	16,093,392	(6,711,749)	–	9,381,643	(6,394,553)	(5,881,742)	–	(12,276,295)
Net assets at beginning of year	119,585,487	66,531,894	325,000	186,442,381	125,980,040	72,413,636	325,000	198,718,676
Net assets at end of year	<b>\$ 135,678,879</b>	<b>\$ 59,820,145</b>	<b>\$ 325,000</b>	<b>\$ 195,824,024</b>	<b>\$ 119,585,487</b>	<b>\$ 66,531,894</b>	<b>\$ 325,000</b>	<b>\$ 186,442,381</b>

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Statements of Cash Flows

	Year Ended March 31	
	2014	2013
<b>Operating activities</b>		
Change in net assets	\$ 9,381,643	\$ (12,276,295)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	1,382,908	1,567,787
Net unrealized gains on investments	(8,177,885)	(8,836,338)
Decrease in receivables, net	10,739,442	3,298,838
Decrease (increase) in prepaid expenses and other assets	1,107,294	(1,579)
Decrease in accounts payable, accrued expenses, and other payables	(1,689,278)	(9,419,030)
Decrease in deferred revenue and rent	(693,939)	(273,840)
Decrease in grants payable, net	(30,666,960)	(22,991,952)
Net cash used in operating activities	(18,616,775)	(48,932,409)
<b>Investing activities</b>		
Purchases of property and equipment	(754,808)	(377,746)
Purchases of investments	(76,537,032)	(43,861,400)
Sales and maturities of investments	66,354,054	41,324,912
Net cash used in investing activities	(10,937,786)	(2,914,234)
Net decrease in cash and cash equivalents	(29,554,561)	(51,846,643)
Cash and cash equivalents at beginning of year	138,852,265	190,698,908
Cash and cash equivalents at end of year	\$ 109,297,704	\$ 138,852,265

*See accompanying notes.*

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2014

	Program Services				Supporting Services				Total
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-Raising Costs		General and Administrative		
					Race for the Cure and 3-Day	Other Fund- Raising	Affiliate Relations	Other	
Marketing and communications (primarily contributed goods and services)	\$ 343,828	\$ 41,873,249	\$ 96,350	\$ 28,187	\$ 11,341,430	\$ 1,339,477	\$ 143	\$ 3,505,880	\$ 58,528,544
Salaries and benefits	6,130,399	25,290,046	4,113,408	1,592,958	1,541,531	4,174,081	2,785,387	8,802,448	54,430,258
Supplies	13,478	638,160	26,200	10,881	113,034	154,602	6,655	191,214	1,154,224
Postage and shipping	21,738	2,877,664	23,292	9,350	14,993	1,424,750	7,060	110,434	4,489,281
Occupancy	414,456	3,239,254	249,752	112,763	420,303	276,860	204,003	1,499,766	6,417,157
Equipment rental	571,715	3,167,451	173,647	94,884	986,088	411,213	285,233	605,604	6,295,835
Conferences, conventions, and meetings	145,451	1,508,339	62,187	35,567	658	263,188	40,059	394,167	2,449,616
Printing and publications	29,783	4,735,422	34,699	11,843	386,423	2,533,099	8,957	157,838	7,898,064
Awards and grants	32,911,550	10,691,018	32,765,005	11,115,718	-	-	-	-	87,483,291
Professional fees	1,610,530	15,982,124	476,418	340,069	3,108,617	1,628,608	289,294	2,143,196	25,578,856
Travel	310,097	1,772,479	106,737	56,331	227,889	189,741	147,138	415,234	3,225,646
Taxes	12,476	91,995	9,835	9,375	13,471	9,101	4,016	20,366	170,635
Race series production	23,235	6,727,064	34,197	17,284	1,746,470	720,463	-	123,771	9,392,484
Bank fees	105,979	1,501,714	24,876	11,761	2,780,576	211,020	47,730	311,187	4,994,843
Telephone	76,706	473,377	48,015	20,943	42,852	68,162	37,572	213,352	980,979
Depreciation and amortization	269,585	531,044	39,619	29,045	55,649	65,014	133,228	259,724	1,382,908
Miscellaneous	405,967	1,440,337	42,129	18,867	40,253	699,111	28,771	479,570	3,155,005
Total expenses before direct benefits to donors and sponsors	43,396,973	122,540,737	38,326,366	13,515,826	22,820,237	14,168,490	4,025,246	19,233,751	278,027,626
Direct benefits to donors and sponsors	-	-	-	-	24,159,563	3,170,985	-	65,952	27,396,500
Total expenses	<u>\$ 43,396,973</u>	<u>\$ 122,540,737</u>	<u>\$ 38,326,366</u>	<u>\$ 13,515,826</u>	<u>\$ 46,979,800</u>	<u>\$ 17,339,475</u>	<u>\$ 4,025,246</u>	<u>\$ 19,299,703</u>	<u>\$ 305,424,126</u>



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2013

	Program Services				Supporting Services				Total
					Fund-Raising Costs		General and Administrative		
	Research	Public Health Education	Health Screening Services	Treatment Services	Race for the Cure and 3-Day	Other Fund- Raising	Affiliate Relations	Other	
Marketing and communications (primarily contributed goods and services)	\$ 1,218,345	\$ 49,485,434	\$ 88,869	\$ 30,588	\$ 14,581,899	\$ 7,880,052	\$ 4,889	\$ 848,523	\$ 74,138,599
Salaries and benefits	6,150,762	26,153,179	4,707,866	1,785,973	1,277,556	4,845,142	2,953,147	7,831,239	55,704,864
Supplies	17,218	740,586	35,980	15,143	128,163	143,293	11,707	242,926	1,335,016
Postage and shipping	26,374	3,027,179	38,493	17,170	29,043	1,439,657	10,741	109,614	4,698,271
Occupancy	519,915	3,222,054	353,486	161,629	391,511	310,493	257,952	1,520,004	6,737,044
Equipment rental	651,541	3,313,674	296,485	148,038	1,007,521	460,182	331,143	539,114	6,747,698
Conferences, conventions, and meetings	247,731	1,798,941	157,647	71,026	51,753	626,476	56,664	173,562	3,183,800
Printing and publications	20,215	5,401,295	65,208	24,167	48,434	2,763,697	11,470	114,334	8,448,820
Awards and grants	37,786,227	16,619,240	48,695,409	15,933,425	-	-	-	-	119,034,301
Professional fees	1,742,128	18,884,866	906,390	368,332	3,825,884	2,332,386	403,927	1,680,476	30,144,389
Travel	361,533	2,363,720	232,968	86,661	199,208	232,120	215,761	318,435	4,010,406
Taxes	3,973	119,551	1,366	679	10,119	14,595	1,974	22,691	174,948
Race series production	43,685	8,827,219	36,338	18,973	2,324,851	744,327	177	53,937	12,049,507
Bank fees	115,690	700,232	44,135	22,070	4,146,550	229,276	52,866	546,221	5,857,040
Telephone	71,894	483,400	59,563	27,980	45,101	52,411	34,474	216,820	991,643
Depreciation and amortization	283,324	651,710	85,660	49,286	58,107	96,240	140,775	202,685	1,567,787
Miscellaneous	265,825	1,369,594	62,909	32,005	53,551	422,439	34,190	413,892	2,654,405
Total expenses before direct benefits to donors and sponsors	49,526,380	143,161,874	55,868,772	18,793,145	28,179,251	22,592,786	4,521,857	14,834,473	337,478,538
Direct benefits to donors and sponsors	-	-	-	-	27,452,147	1,792,018	-	760	29,244,925
Total expenses	<u>\$ 49,526,380</u>	<u>\$ 143,161,874</u>	<u>\$ 55,868,772</u>	<u>\$ 18,793,145</u>	<u>\$ 55,631,398</u>	<u>\$ 24,384,804</u>	<u>\$ 4,521,857</u>	<u>\$ 14,835,233</u>	<u>\$ 366,723,463</u>

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements

March 31, 2014

**1. General Information and Summary of Significant Accounting Policies**

**General Information**

The Susan G. Komen Breast Cancer Foundation, Inc. doing business as Susan G. Komen and Affiliates (the Organization), a Texas not-for-profit corporation, was incorporated in July 1982. The primary mission of the Organization is to eradicate breast cancer as a life-threatening disease by advancing research, education, screening, and treatment. Research advancement is achieved through relationships with medical and cancer centers throughout the United States, as well as internationally. Treatment and screening programs, primarily funded through the Organization's Affiliates, produce affordable treatment and screening for the medically underserved and other target populations. The Organization's reach has expanded tremendously since its inception, due in large part to the Komen Race for the Cure® Series (the RFTC Series) and other fund-raising programs and events, as well as the Organization's many donors, corporate partners, and educational initiatives and materials. As a result of this heightened awareness of breast cancer, millions have received the life-saving message of early detection.

The consolidated financial statements of the Organization include the activity of the Organization's International Headquarters, the Susan G. Komen for the Cure® Advocacy Alliance (the Alliance), and 117 and 119 Affiliates in 2014 and 2013, respectively. All significant intercompany accounts have been eliminated in the accompanying consolidated financial statements.

The RFTC Series, a series of 5K and one-mile walk/runs, was held in 138 and 136 cities across the United States during 2014 and 2013, respectively, and is the Organization's primary source of revenues. The Breast Cancer 3-Day Series (The 3-Day Series), a series of 60-mile walks over a three-day period, was held in 14 cities across the United States in both 2014 and 2013.

Up to approximately 75% of the net proceeds generated by the Affiliates are used to fund breast cancer education, treatment, and screening projects within local communities. The remaining 25% is used to fund breast cancer research and project grants on a national level.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

The following affiliates are included in the accompanying consolidated financial statements:

Acadiana	Greater Atlanta	NC Triad	South Dakota
Arkansas	Greater Cincinnati	NC Triangle	South Florida
Austin	Greater Evansville	Nebraska	Southeast Iowa
Baton Rouge	Greater Kansas City	New Orleans	Southern Arizona
Bayou Region	Greater Lansing	North Central Alabama	Southwest Florida
Boise	Greater Nashville	North Florida	Southwest Michigan
Central & South Jersey	Greater New York City	North Jersey	St. Louis
Central Florida	Greater Richmond	North Mississippi	Tarrant County
Central Georgia	Greater Roanoke	North Texas	Texarkana
Central MS Steel Magnolias	Hawaii	Northeast Louisiana	Tidewater
Central New Mexico	Houston	Northeast Ohio	Tri Cities
Central New York	Indianapolis	Northeast Pennsylvania	Tulsa
Central Oklahoma	Inland Empire	Northeastern New York	Tyler
Central Texas	Knoxville	Northern Indiana	Upper Cumberland
Central Valley	Las Vegas	Northern Nevada	Upstate South Carolina
Central Wisconsin	Lexington	Northwest Ohio	Vermont-New Hampshire
Charlotte	Los Angeles County	Orange County	Wabash Valley
Chattanooga	Louisville	Oregon & SW Washington	West Virginia
Chicagoland Area	Lowcountry (Charleston)	Ozark	Western New York
Coastal Georgia	Lubbock Area	Peoria Memorial	Wichita Falls
Colorado Springs	Madison	Philadelphia	Wyoming
Columbus	Maine	Phoenix	
Connecticut	Maryland	Pittsburgh	
Dallas County	Massachusetts	Puget Sound	
Denver Metropolitan	Memphis Mid-South	Quad Cities	
Des Moines	Miami-Ft. Lauderdale	Sacramento Valley	
Eastern Washington	Mid-Kansas	Salt Lake City	
El Paso	Mid-Missouri	San Antonio	
Elmira	Milwaukee	San Diego	
Florida Suncoast	Minnesota	San Francisco Bay Area	
Grand Rapids	Montana	Shreveport-Bossier City	
Greater Amarillo	NC Foothills	Siouxland	

During fiscal year 2008, the Organization formed the Alliance under Section 501(c)(4) of the Internal Revenue Code (the Code). The Alliance was established to enhance the Organization's public policy efforts. In 2014, the Alliance was dissolved.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

International Affiliates of the Organization operate in Italy, Germany, and Puerto Rico under three separate International Affiliate Agreements. The financial statements of the three international Affiliates are not included in the accompanying consolidated financial statements since the Organization does not currently exercise economic or board-controlling interests over any of these Affiliates.

**Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States for not-for-profit organizations. Under these provisions, net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Expenses are classified as unrestricted. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Unrestricted net assets* – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.
- *Unrestricted net assets, board-designated* – Unrestricted net assets designated by the Board of Directors as restricted for mission expenditures.
- *Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that will be met either by actions of the Organization and/or the passage of time. When a restriction is satisfied or expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year as contributions are received, are reported as revenues of the unrestricted net asset class.
- *Permanently restricted net assets* – Net assets subject to donor-imposed stipulations for which the corpus is maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

The Organization prepares a consolidated statement of financial position, consolidated statement of activities, and consolidated statement of cash flows as the required financial statements for not-for-profit organizations. The consolidated statements of functional expenses for 2014 and 2013 are also included as a supplement to the required financial statements.

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted revenue. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

**Contributed Goods and Services**

Total contributed goods and services for the years ended March 31, 2014 and 2013, were approximately \$65,001,000 and \$67,681,000, respectively, and primarily relate to local television, radio and newspaper advertising for the RFTC Series events. Contributed materials and equipment are reported as contributions in the accompanying consolidated financial statements at their estimated fair values at date of receipt. Contributed services are reported in the accompanying consolidated financial statements at the fair value of the services received. The contribution of services is recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

In addition, the Organization receives services from a large number of volunteers who give significant amounts of their time to the Organization's programs, fund-raising campaigns and management. No amounts have been reflected for these types of donated services, as they do not meet the criteria outlined above.

	Amounts Per Consolidated Financial Statements	Value of In-Kind Contributed Goods and Services	Net Without In-Kind
<b>Year Ended March 31, 2014</b>			
Public support and revenue	\$ 314,805,769	\$ 65,001,276	\$ 249,804,493
Less:			
RFTC Series direct costs	(27,396,500)	(10,752,675)	(16,643,825)
Net public support and revenue	<u>287,409,269</u>	<u>54,248,601</u>	<u>233,160,668</u>
Expenses:			
Program services	217,779,902	38,216,289	179,563,613
Supporting services	60,247,724	15,533,713	44,714,011
Total expenses	<u>278,027,626</u>	<u>53,750,002</u>	<u>224,277,624</u>
Change in net assets	<u>\$ 9,381,643</u>	<u>\$ 498,599</u>	<u>\$ 8,883,044</u>
Program services as a % of total expense	<u>78%</u>	<u>71%</u>	<u>80%</u>
<b>Year Ended March 31, 2013</b>			
Public support and revenue	\$ 354,447,168	\$ 67,681,337	\$ 286,765,831
Less:			
RFTC Series direct costs	(29,244,925)	(10,117,445)	(19,127,480)
Net public support and revenue	<u>325,202,243</u>	<u>57,563,892</u>	<u>267,638,351</u>
Expenses:			
Program services	267,350,171	37,035,567	230,314,604
Supporting services	70,128,367	22,043,227	48,085,140
Total expenses	<u>337,478,538</u>	<u>59,078,794</u>	<u>278,399,744</u>
Change in net assets	<u>\$ (12,276,295)</u>	<u>\$ (1,514,902)</u>	<u>\$ (10,761,393)</u>
Program services as a % of total expense	<u>79%</u>	<u>63%</u>	<u>83%</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Contributions**

Contributions, including unconditional promises to give, are recorded when received or pledged. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and all highly liquid investments with a remaining maturity of three months or less when purchased.

**Investments and Investment Revenue Recognition**

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value.

Investment income includes dividends and interest and is recognized as revenue in the period in which it is earned. The amounts are reported as an increase in unrestricted net assets unless otherwise restricted by the donor. Realized and unrealized gains and losses on investments are classified and recorded as increases or decreases in unrestricted net assets, unless otherwise restricted by the donor.

**Property, Equipment, and Intangible Assets**

Purchased property, equipment, and intangible assets are carried at cost. Donated property, equipment, and intangible assets are recorded at market value at date of donation. The Organization capitalizes all expenditures for property, equipment, and intangible assets in excess of \$10,000, which includes computers, software, office equipment, furniture, fixtures, leasehold improvements, and intangible assets.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

Property, equipment, and intangible assets are depreciated on a straight-line basis over the following periods:

Furniture and fixtures	5–7 years
Equipment	3–5 years
Software	3–5 years
Leasehold improvements	Estimated life of the asset or the lease term (whichever is shorter)
Identifiable intangible assets	3–5 years

Property, equipment, and intangible assets and the related accumulated depreciation and amortization are as follows:

	<u>2014</u>	<u>2013</u>
Equipment	\$ 3,544,852	\$ 4,814,046
Furniture and fixtures	2,582,604	2,648,804
Leasehold improvements	1,304,770	1,255,792
Software	3,008,770	3,211,720
Identifiable intangible assets	2,544,911	2,544,911
Total property, equipment, and intangible assets	<u>12,985,907</u>	14,475,273
Accumulated depreciation and amortization	<u>(11,695,091)</u>	(12,556,357)
Net property, equipment, and intangible assets	<u>\$ 1,290,816</u>	<u>\$ 1,918,916</u>

As of March 31, 2014, accumulated amortization of intangible assets totaled approximately \$2,486,000.

As of March 31, 2014 and 2013, the estimated aggregate amortization expense for the next five fiscal years is approximately \$0 and \$278,000, respectively.



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Market and Credit Risk Concentrations**

The Organization's investments do not have a significant concentration of credit or market risk within any industry, specific institution, or group of investments. The Organization splits funds between multiple accounts to manage risk.

**Deferred Revenue**

Resources received in exchange transactions are recognized as deferred revenue to the extent that the earnings process has not been completed. During the fiscal year, these amounts were made up of entry fees for the 3-Day Series and the RFTC Series events. These resources are recorded as unrestricted revenues when the related obligations have been satisfied.

**Functional Allocation of Expenses**

The costs of providing the Organization's various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Advertising Expenses**

The Organization recorded advertising expense of approximately \$58,500,000 and \$74,100,000 for the years ended March 31, 2014 and 2013, respectively and are included in marketing and communications in the accompanying consolidated statements of functional expenses. The majority of advertising was contributed. Other purchased advertising cost primarily relates to the 3-Day and the RFTC Series events.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Subsequent Events**

The Organization defines subsequent events as events or transactions that occur after the consolidated statement of financial position date, but before the consolidated financial statements are issued or available to be issued. Subsequent events are recognized in two categories: (1) recognized subsequent events, which provide additional evidence about conditions that existed at the consolidated statement of financial position date, and (2) nonrecognized subsequent events, which provide evidence about conditions that did not exist as of the consolidated statement of financial position date but arose after that date. Recognized subsequent events are required to be disclosed. Management has evaluated subsequent events through August 21, 2014 which is the date the accompanying consolidated financial statements were available to be issued, and no events have occurred from the consolidated statement of financial position date that would affect the consolidated financial statements.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements**

At March 31, 2014 and 2013, the Organization's financial instruments included cash and cash equivalents, receivables, accounts payable, accrued expenses, and grants payable. The carrying amounts reported in the accompanying consolidated statements of financial position for these financial instruments approximate their fair values.

Investments are recorded on a three-level hierarchy for disclosure of fair value measurements. The valuation hierarchy is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 – Inputs to the valuation methodology are quoted prices for identical assets and liabilities in active markets.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. Late in the 2012 fiscal year, the Organization sought to diversify its investments by adding an alternative investment vehicle. This investment consists of a diversified fund of managers who run long/short equity strategies. This change in investment strategy was made in an effort to deliver long-term returns that are competitive with equity investments, but with less volatility. It represents a modest allocation in a diversified portfolio that consists primarily of equity and bond investments, with reduced liquidity.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements (continued)**

The Organization uses a practical expedient for the estimation of the value of investments that do not have a readily determinable fair value. The practical expedient used by the Organization for its alternative investment is the net asset value (NAV) per share, or its equivalent. Valuations provided by the fund management consider variables such as the financial performance of underlying equity positions, recent sales prices of underlying investments, and other pertinent information. In addition, actual market exchanges at period-end provided additional observable market inputs of the exit price. As such, this investment fund has been classified as a Level 3 investment and as of March 31, 2014 and 2013, was valued at \$20,021,804 and \$10,539,546, respectively.

The Organization incurred investment expenses of approximately \$308,000 and \$283,000 in fiscal years 2014 and 2013, respectively, which are included in professional fees in the accompanying consolidated statements of functional expenses. Investments at March 31, 2014 and 2013 were comprised of the following:

	<b>2014</b>		<b>2013</b>	
	<b>Cost</b>	<b>Fair Value</b>	<b>Cost</b>	<b>Fair Value</b>
Domestic equities	\$ 62,621,464	\$ 78,650,331	\$ 49,407,254	\$ 59,958,429
International equities	25,851,370	31,585,756	24,778,298	27,352,017
Fixed-income funds	104,774,262	108,055,900	114,129,108	119,774,878
Corporate bonds	1,923,418	1,913,129	2,437,791	2,451,246
Government bonds	80,000	80,000	90,000	90,000
Certificates of deposit	8,616,419	8,614,176	10,378,321	10,394,117
Long/short equity fund	17,500,000	20,021,804	10,000,000	10,539,546
<b>Total</b>	<b>\$ 221,366,933</b>	<b>\$ 248,921,096</b>	<b>\$ 211,220,772</b>	<b>\$ 230,560,233</b>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements (continued)**

	<b>Fair Value Measurements at Reporting Date Using</b>			
	<b>Balance March 31 2014</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Domestic equities	\$ 78,650,331	\$ 78,650,331	\$ —	\$ —
International equities	31,585,756	31,585,756	—	—
Fixed-income funds	108,055,900	108,055,900	—	—
Corporate bonds	1,913,129	—	1,913,129	—
Government bonds	80,000	80,000	—	—
Certificates of deposit	8,614,176	—	8,614,176	—
Long/short equity fund <sup>(a)</sup>	20,021,804	—	—	20,021,804
	<b>\$ 248,921,096</b>	<b>\$ 218,371,987</b>	<b>\$ 10,527,305</b>	<b>\$ 20,021,804</b>

<sup>(a)</sup>The Organization may request to redeem shares as of the last day of any calendar quarter upon at least 65 days' prior written notice.

	<b>Fair Value Measurements at Reporting Date Using</b>			
	<b>Balance March 31 2013</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Domestic equities	\$ 59,958,429	\$ 59,958,429	\$ —	\$ —
International equities	27,352,017	27,352,017	—	—
Fixed-income funds	119,774,878	119,774,878	—	—
Corporate bonds	2,451,246	—	2,451,246	—
Government bonds	90,000	90,000	—	—
Certificates of deposit	10,394,117	—	10,394,117	—
Long/short equity fund <sup>(a)</sup>	10,539,546	—	—	10,539,546
	<b>\$ 230,560,233</b>	<b>\$ 207,175,324</b>	<b>\$ 12,845,363</b>	<b>\$ 10,539,546</b>

<sup>(a)</sup>The Organization may request to redeem shares as of the last day of any calendar quarter upon at least 65 days' prior written notice after February 1, 2013.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements (continued)**

The change in the fair value of the Organization's assets valued using significant unobservable inputs (Level 3) is shown below:

	<u>Investments</u>
Balance March 31, 2013	\$ 10,539,546
Total transfers in	7,500,000
Total net gains	1,982,258
Balance March 31, 2014	<u>\$ 20,021,804</u>

The change in the fair value of the Organization's assets valued using significant unobservable inputs (Level 3) is shown below:

	<u>Investments</u>
Balance March 31, 2012	\$ 10,278,030
Total net gains	261,516
Balance March 31, 2013	<u>\$ 10,539,546</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**3. Receivables**

Net receivables were approximately \$43,879,000 and \$54,619,000 at March 31, 2014 and 2013, respectively. Receivables that are expected to be collected within one year are recorded at net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discount rates used range from 0.13% to 2.25% at March 31, 2014. The discount as of March 31, 2014 and 2013, was approximately \$86,000 and \$184,000, respectively. The allowance for doubtful accounts was approximately \$1,186,000 and \$3,522,000 as of March 31, 2014 and 2013, respectively.

The organization maintains an allowance for doubtful accounts for estimated credit losses resulting from collection risks, including the inability of donors to make required payments under contractual agreements. The allowance for doubtful accounts is reported as a reduction of accounts receivable in the consolidated statements of financial position. The adequacy of this allowance is determined by evaluating historical delinquency and write-off trends, specific known collection risks, historical payment trends, and current economic conditions and the impact of such conditions on the donors' liquidity and overall financial condition.

Future annual receivables, net, as of March 31, 2014, are as follows:

2015	\$ 34,811,540
2016	8,675,143
2017	407,663
Thereafter	71,247
Total accounts receivable, net of allowances	<u>43,965,593</u>
Less unamortized discount	(86,417)
Accounts receivable, net	<u>\$ 43,879,176</u>

The RFTC Series receivables were approximately \$27,708,000 and \$31,956,000 at March 31, 2014 and 2013, respectively. These receivables primarily represent promises to give from national and local race sponsors who committed support prior to March 31 each year.

Unconditional promises to give by donors of approximately \$16,171,000 and \$22,663,000 at March 31, 2014 and 2013, respectively, are expected to be received by the Organization over periods ranging from one to three years, with the majority of the balances due within one year.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**4. Grants Payable**

As of March 31, 2014 and 2013, the Organization made grants to various medical and cancer centers for research, education, screening, and treatment. These agreements are subject to periodic reporting and compliance requirements and can be rescinded by the Organization for breach. Grants payable in more than one year are discounted to their present values as of March 31, 2014, at rates ranging from 0.13% to 4.82%. The grants payable at March 31, 2014, are scheduled for payment in the following fiscal years:

Year ending March 31:	
2015	\$ 144,152,821
2016	32,117,595
2017	17,334,255
2018	4,740,610
2019	<u>401,361</u>
Total grants payable	198,746,642
Less unamortized discount	<u>(1,110,940)</u>
Grants payable, net	<u>\$ 197,635,702</u>

The Organization generally funds its obligations under these arrangements from cash flows from operations and available cash and cash equivalent and investment balances.

**5. Net Assets**

Temporarily restricted net assets as of March 31, 2014 and 2013, are categorized as follows:

	<u>2014</u>	<u>2013</u>
Educational programs	\$ 7,479,517	\$ 1,552,092
Research grants	—	75,000
Screening programs	7,017,842	5,636,418
Time restrictions	<u>45,322,786</u>	<u>59,268,384</u>
	<u>\$ 59,820,145</u>	<u>\$ 66,531,894</u>

Permanently restricted net assets represent endowed gifts to be held in perpetuity, with the investment income to be used for breast cancer research fellowships, breast cancer educational programs, and research awards.



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**6. Joint Costs**

The accompanying consolidated statements of activities include joint activities (activities benefiting multiple programs and/or supporting services) that include fund-raising. The joint costs were primarily for the RFTC Series and the 3-Day Series, informational materials, a website that includes fund-raising, and direct mail campaigns. The cost of conducting those joint activities was allocated as follows in fiscal years 2014 and 2013.

	<b>2014</b>	<b>2013</b>
Research	\$ <b>1,397,951</b>	\$ 1,136,502
Public health education	<b>68,760,406</b>	78,224,636
General and administrative	<b>1,375,717</b>	1,619,964
Fund-raising	<b>30,601,175</b>	36,475,473
	<b>\$ 102,135,249</b>	\$ 117,456,575

**7. Leases**

The Organization has operating lease agreements for office space and electrical costs. Total rent expense was approximately \$6,000,000 and \$6,370,000 for fiscal years 2014 and 2013, respectively.

Future annual minimum lease payments due under noncancelable operating leases as of March 31, 2014, are as follows:

2015	\$ 2,887,050
2016	2,228,115
2017	1,764,905
2018	1,449,682
2019	1,260,703
Thereafter	5,615,101
Total future annual minimum lease payments	\$ 15,205,556

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**8. Federal Income Taxes**

The Organization is a tax-exempt entity under Section 501(a) of the Code as an organization described in Section 501(c)(3) under a determination letter issued by the Internal Revenue Service (IRS). The Affiliates of the Organization have a separate group determination letter, under the umbrella of the Organization's exemption, recognizing their exempt status under Section 501(a) of the Code.

Further, the Organization has been classified as an organization that is not a private organization under Section 509(a) of the Code, and as such, contributions to the Organization qualify for deduction as charitable contributions. However, income generated from activities unrelated to the Organization's exempt purpose is subject to tax under Section 511 of the Code. The Organization did not have any unrelated business income for the years ended March 31, 2014 and 2013. Therefore, no tax liability has been provided in the accompanying consolidated financial statements.

On October 16, 2007, the Organization formed the Alliance, a social welfare organization, under Section 501(a) of the Code. Under Section 501(a), a social welfare organization is not subject to monetary limitations on lobbying expenditures that further its exempt purpose. The Alliance is a tax-exempt entity described in Section 501(c)(4) of the Code under a determination letter issued by the IRS. In 2014, the Alliance was dissolved.

The Organization is subject to a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. There were no uncertain tax positions recorded in the consolidated financial statements at March 31, 2014 and 2013.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Notes to Consolidated Financial Statements (continued)

**9. Retirement Plan**

The Organization has a defined contribution retirement plan under the provisions of Section 403(b) of the Code (the 403(b) Plan). The Organization can match employee contributions up to 6% of employees' annual salary. All employees are eligible to make deferrals immediately. However, participants are not eligible to receive the employer matching contribution until after one year of continuous employment. The 403(b) Plan expense was approximately \$1,090,000 and \$1,084,000 for the years ended March 31, 2014 and 2013, respectively.

The Organization has a nonqualified deferred compensation plan subject to the provisions of Section 457 of the Code (the 457 Plan). The 457 Plan is maintained primarily for certain members of management. Funding is at the discretion of the Board of Directors. In fiscal year 2014, no amounts were funded or forfeited. In fiscal year 2013, \$29,265 was forfeited and no amounts were funded.

## Supplementary Information

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Acadiana	\$ 472,141	\$ —	\$ 39,616	\$ —	\$ —	\$ 511,757
Arkansas	1,066,229	439,510	195,414	1,675	7,775	1,710,603
Austin	1,398,105	—	76,810	32,012	—	1,506,927
Baton Rouge	526,633	—	29,586	1,726	—	557,945
Bayou Region	118,216	—	81,054	—	—	199,270
Boise	614,264	—	271,657	—	—	885,921
Central & South Jersey	1,624,386	—	117,233	1,356	—	1,742,975
Central Florida	437,970	—	46,169	—	1,917	486,056
Central Georgia	189,738	—	21,243	495	—	211,476
Central MS Steel Magnolias	269,728	—	191,044	—	—	460,772
Central New Mexico	316,417	—	18,644	—	—	335,061
Central New York	539,106	—	44,455	10,000	—	593,561
Central Oklahoma	871,160	—	68,106	—	4,117	943,383
Central Texas	187,236	—	69,655	650	—	257,541
Central Valley	367,327	—	14,163	—	—	381,490
Central Wisconsin	270,584	—	3,034	647	—	274,265
Charlotte	242,507	1,427,757	90,650	16,604	—	1,777,518
Chattanooga	150,039	—	120,382	8,409	—	278,830
Chicagoland Area	1,258,337	1,041,800	770,710	51,831	—	3,122,678
Coastal Georgia	672,051	—	170,504	2,987	—	845,542
Colorado Springs	462,356	—	14,987	700	—	478,043

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Columbus	\$ 2,353,875	\$ —	\$ 813,169	\$ 3,502	\$ 47,262	\$ 3,217,808
Connecticut	1,352,604	—	1,795,288	10,203	—	3,158,095
Dallas County	1,016,971	999,655	278,890	—	2,860	2,298,376
Denver Metropolitan	2,874,503	878,954	385,672	28,623	14,792	4,182,544
Des Moines	739,305	—	14,169	1,160	—	754,634
Eastern Washington	336,666	275,162	83,308	500	—	695,636
El Paso	431,753	—	102,509	—	—	534,262
Elmira	248,095	—	183,999	308	—	432,402
Florida Suncoast	694,043	—	167,439	—	—	861,482
Grand Rapids	274,130	—	121,465	—	—	395,595
Greater Amarillo	254,792	—	7,786	—	—	262,578
Greater Atlanta	2,371,727	—	683,155	4,697	54,813	3,114,392
Greater Cincinnati	934,933	—	75,296	2,696	—	1,012,925
Greater Evansville	514,404	—	176,968	—	—	691,372
Greater Kansas City	729,951	601,271	177,474	—	—	1,508,696
Greater Lansing	683,961	—	195,967	—	—	879,928
Greater Nashville	742,695	—	117,906	2,095	—	862,696
Greater New York City	4,387,267	—	136,635	36,866	78,393	4,639,161
Greater Richmond	492,548	—	51,860	—	—	544,408
Greater Roanoke	542,539	—	231,188	26,835	—	800,562
Hawaii	493,523	—	41,524	900	—	535,947

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Houston	\$ 2,321,320	\$ 984,583	\$ 162,125	\$ 25,147	\$ 16,194	\$ 3,509,369
Indianapolis	1,811,620	2,235	458,148	-	-	2,272,003
Inland Empire	780,483	-	63,815	11,320	-	855,618
Knoxville	725,232	-	29,591	-	-	754,823
Las Vegas	1,210,025	-	496,585	-	-	1,706,610
Lexington	441,579	-	232,827	-	-	674,406
Los Angeles County	1,120,444	15,422	434,910	11,480	-	1,582,256
Louisville	673,462	-	31,153	1,707	-	706,322
Lowcountry (Charleston)	693,737	-	72,009	2,518	-	768,264
Lubbock Area	362,575	-	19,330	3,701	6,516	392,122
Madison	568,333	255,404	312,807	2,000	-	1,138,544
Maine	347,952	-	105,887	3,215	-	457,054
Maryland	1,961,244	1,241	348,400	-	-	2,310,885
Massachusetts	444,841	-	157,817	-	-	602,658
Memphis Mid-South	845,315	-	26,128	3,162	15,006	889,611
Miami – Ft. Lauderdale	1,530,446	-	124,323	6,000	-	1,660,769
Mid-Kansas	817,223	-	110,350	2,807	-	930,380
Mid-Missouri	97,245	41,425	13,000	3,530	-	155,200
Milwaukee	2,535,548	-	201,746	12,240	6,039	2,755,573
<b>Minnesota</b>	<b>1,679,208</b>	<b>-</b>	<b>569,918</b>	<b>-</b>	<b>11,792</b>	<b>2,260,918</b>
Montana	177,576	-	72,878	8,445	-	258,899

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
NC Foothills	\$ 106,729	\$ —	\$ 23,581	\$ —	\$ —	\$ 130,310
NC Triad	651,294	180,177	90,510	250	9,682	931,913
NC Triangle	1,044,012	—	453,276	8,368	—	1,505,656
Nebraska	1,126,784	—	157,526	—	—	1,284,310
New Orleans	1,131,139	—	45,744	7,471	—	1,184,354
North Central Alabama	827,884	—	133,578	—	—	961,462
North Florida	247,101	—	48,606	1,500	—	297,207
North Jersey	825,123	—	256,937	11,675	33,673	1,127,408
North Mississippi	212,668	—	20,863	—	—	233,531
North Texas	804,747	97,910	607,927	137	—	1,510,721
Northeast Louisiana	324,547	—	21,558	5,844	—	351,949
Northeast Ohio	1,300,266	—	177,308	—	—	1,477,574
Northeast Pennsylvania	278,886	—	14,771	950	—	294,607
Northeastern New York	219,916	—	13,480	482	—	233,878
Northern Indiana	42,289	—	17,606	—	—	59,895
Northern Nevada	288,914	—	10,196	3,000	—	302,110
Northwest Ohio	415,119	514,964	151,241	2,500	—	1,083,824
Orange County	2,377,880	256,055	381,672	98,130	—	3,113,737
Oregon & SW Washington	2,086,009	—	2,760,566	43,871	—	4,890,446
Ozark	606,515	658,030	473,366	—	—	1,737,911
Peoria Memorial	1,060,610	372,356	393,020	4,887	14,230	1,845,103



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Philadelphia	\$ 4,060,014	\$ —	\$ 2,563,464	\$ 11,054	\$ 5,000	\$ 6,639,532
Phoenix	2,025,355	—	124,289	1,150	—	2,150,794
Pittsburgh	603,082	1,668,126	494,131	49,077	—	2,814,416
Puget Sound	1,735,585	—	858,341	9,000	4,000	2,606,926
Quad Cities	401,460	—	314,901	2,320	—	718,681
Sacramento Valley	939,722	—	561,520	—	8,400	1,509,642
Salt Lake City	795,803	—	310,461	6,636	—	1,112,900
San Antonio	1,432,379	—	813,628	75,000	—	2,321,007
San Diego	1,452,684	—	237,819	8,910	—	1,699,413
San Francisco Bay Area	802,125	—	115,608	3,639	—	921,372
Shreveport – Bossier City	367,597	—	21,002	—	—	388,599
Siouxland	166,647	—	80,174	3,299	—	250,120
South Dakota	265,423	—	9,051	—	—	274,474
South Florida	774,851	—	545,745	6,225	—	1,326,821
Southeast Iowa	34,219	63,644	2,640	—	—	100,503
Southern Arizona	685,434	—	102,821	2,419	—	790,674
Southwest Florida	931,894	—	107,008	8,804	—	1,047,706
Southwest Michigan	201,440	—	63,419	1,237	—	266,096
St. Louis	2,173,506	—	634,500	685	—	2,808,691
Tarrant County	1,388,374	—	163,855	12,010	—	1,564,239
Texarkana	200,534	161,716	11,487	—	—	373,737

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Cash and Cash Equivalents	Investments	Receivables, Net	Prepaid Expenses and Other Assets	Property and Equipment, Net	Total Assets
Tidewater	\$ 330,165	\$ 372,793	\$ 31,511	\$ 3,526	\$ —	\$ 737,995
Tri Cities	359,800	—	24,687	1,060	—	385,547
Tulsa	780,038	—	141,874	6,659	—	928,571
Tyler	221,802	—	78,886	—	—	300,688
Upper Cumberland	157,548	—	18,394	—	—	175,942
Upstate South Carolina	192,842	105,630	134,104	670	—	433,246
Vermont – New Hampshire	436,661	—	109,700	1,086	—	547,447
Wabash Valley	136,138	—	14,330	—	5,000	155,468
West Virginia	361,151	—	113,459	15,926	—	490,536
Western New York	500,550	—	274,184	9,670	—	784,404
Wichita Falls	132,055	—	1,898	—	—	133,953
Wyoming	323,824	—	73,953	—	—	397,777
Total Affiliates	97,019,357	11,415,820	27,746,706	773,876	347,461	137,303,220
Headquarters	12,278,347	237,505,276	30,518,128	1,470,914	943,355	282,716,020
Eliminations	—	—	(14,385,658)	—	—	(14,385,658)
Consolidated total	\$ 109,297,704	\$ 248,921,096	\$ 43,879,176	\$ 2,244,790	\$ 1,290,816	\$ 405,633,582

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Acadiana	\$ 11,540	\$ 5,020	\$ 256,185	\$ 59,946	\$ 332,691	\$ 179,066	\$ 511,757
Arkansas	8,218	–	1,006,737	92,101	1,107,056	603,547	1,710,603
Austin	32,972	2,200	518,873	110,560	664,605	842,322	1,506,927
Baton Rouge	16,049	–	270,015	96,894	382,958	174,987	557,945
Bayou Region	250	245	152,000	12,391	164,886	34,384	199,270
Boise	19,528	104,775	249,999	51,366	425,668	460,253	885,921
Central & South Jersey	33,931	2,000	1,012,126	46,899	1,094,956	648,019	1,742,975
Central Florida	5,326	35	249,563	19,578	274,502	211,554	486,056
Central Georgia	2,822	50	101,581	4,398	108,851	102,625	211,476
Central MS Steel Magnolias	3,370	13,599	176,982	53,656	247,607	213,165	460,772
Central New Mexico	2,496	–	140,249	17,256	160,001	175,060	335,061
Central New York	19,615	14,020	362,795	44,579	441,009	152,552	593,561
Central Oklahoma	18,671	1,520	425,751	148,233	594,175	349,208	943,383
Central Texas	1,312	–	88,611	17,076	106,999	150,542	257,541
Central Valley	3,083	–	171,495	18,079	192,657	188,833	381,490
Central Wisconsin	310	–	223,643	9,800	233,753	40,512	274,265
Charlotte	30,263	–	905,479	137,128	1,072,870	704,648	1,777,518
Chattanooga	3,039	105	61,237	41,344	105,725	173,105	278,830
Chicagoland Area	39,785	45,438	1,258,000	153,313	1,496,536	1,626,142	3,122,678
Coastal Georgia	2,764	86,951	320,000	82,686	492,401	353,141	845,542
Colorado Springs	2,806	85	221,885	20,605	245,381	232,662	478,043

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Columbus	\$ 31,252	\$ 106,044	\$ 1,462,200	\$ 123,482	\$ 1,722,978	\$ 1,494,830	\$ 3,217,808
Connecticut	40,548	27,238	687,709	151,536	907,031	2,251,064	3,158,095
Dallas County	17,631	4,250	1,087,150	94,755	1,203,786	1,094,590	2,298,376
Denver Metropolitan	66,302	–	2,143,047	84,334	2,293,683	1,888,861	4,182,544
Des Moines	12,489	–	375,000	40,215	427,704	326,930	754,634
Eastern Washington	7,376	47,386	310,386	51,029	416,177	279,459	695,636
El Paso	9,824	–	239,464	77,157	326,445	207,817	534,262
Elmira	4,933	14,675	110,000	22,079	151,687	280,715	432,402
Florida Suncoast	6,376	105	578,678	73,012	658,171	203,311	861,482
Grand Rapids	20,204	220	103,390	98,339	222,153	173,442	395,595
Greater Amarillo	3,719	–	150,000	3,453	157,172	105,406	262,578
Greater Atlanta	20,007	82,513	1,559,138	345,878	2,007,536	1,106,856	3,114,392
Greater Cincinnati	6,889	–	356,106	185,602	548,597	464,328	1,012,925
Greater Evansville	4,600	4,453	375,917	46,290	431,260	260,112	691,372
Greater Kansas City	18,477	10,980	776,513	136,586	942,556	566,140	1,508,696
Greater Lansing	17,460	20,079	262,912	30,084	330,535	549,393	879,928
Greater Nashville	7,555	3,360	306,938	26,932	344,785	517,911	862,696
Greater New York City	152,328	6,465	1,989,580	103,576	2,251,949	2,387,212	4,639,161
Greater Richmond	15,274	34,752	172,507	70,213	292,746	251,662	544,408
Greater Roanoke	7,496	54,408	250,327	64,179	376,410	424,152	800,562
Hawaii	1,769	–	317,500	13,553	332,822	203,125	535,947

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Houston	\$ 17,932	\$ 3,190	\$ 2,004,946	\$ 66,460	\$ 2,092,528	\$ 1,416,841	\$ 3,509,369
Indianapolis	76,325	294,722	848,707	154,439	1,374,193	897,810	2,272,003
Inland Empire	14,527	–	260,000	189,164	463,691	391,927	855,618
Knoxville	7,166	–	436,243	24,451	467,860	286,963	754,823
Las Vegas	16,726	29,733	645,368	87,120	778,947	927,663	1,706,610
Lexington	1,622	5,075	236,000	15,904	258,601	415,805	674,406
Los Angeles County	75,072	–	351,891	287,866	714,829	867,427	1,582,256
Louisville	4,979	–	303,933	28,475	337,387	368,935	706,322
Lowcountry (Charleston)	9,409	1,505	348,802	38,572	398,288	369,976	768,264
Lubbock Area	12,145	–	124,964	19,195	156,304	235,818	392,122
Madison	16,445	12,478	484,672	59,603	573,198	565,346	1,138,544
Maine	4,003	1,735	197,323	17,919	220,980	236,074	457,054
Maryland	24,162	41,009	1,033,258	60,675	1,159,104	1,151,781	2,310,885
Massachusetts	1,472	–	56,972	182,705	241,149	361,509	602,658
Memphis Mid-South	14,063	23,192	510,000	31,296	578,551	311,060	889,611
Miami – Ft. Lauderdale	12,650	4,055	870,886	324,613	1,212,204	448,565	1,660,769
Mid-Kansas	7,341	3,425	568,433	42,012	621,211	309,169	930,380
Mid-Missouri	2,278	1,215	24,000	4,247	31,740	123,460	155,200
Milwaukee	80,365	16,690	844,020	103,075	1,044,150	1,711,423	2,755,573
<b>Minnesota</b>	<b>28,836</b>	<b>20,266</b>	<b>1,090,524</b>	<b>72,925</b>	<b>1,212,551</b>	<b>1,048,367</b>	<b>2,260,918</b>
Montana	3,565	16,100	53,205	20,254	93,124	165,775	258,899

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
NC Foothills	\$ 436	\$ –	\$ 93,063	\$ 7,009	\$ 100,508	\$ 29,802	\$ 130,310
NC Triad	10,211	13,418	510,000	81,253	614,882	317,031	931,913
NC Triangle	42,027	21,460	601,990	98,280	763,757	741,899	1,505,656
Nebraska	7,865	4,500	505,608	65,642	583,615	700,695	1,284,310
New Orleans	8,780	60	610,000	158,035	776,875	407,479	1,184,354
North Central Alabama	8,313	–	281,240	51,291	340,844	620,618	961,462
North Florida	6,391	20	84,939	9,186	100,536	196,671	297,207
North Jersey	23,559	42,305	165,166	83,461	314,491	812,917	1,127,408
North Mississippi	4,696	–	138,000	13,731	156,427	77,104	233,531
North Texas	19,812	34,258	499,825	82,516	636,411	874,310	1,510,721
Northeast Louisiana	7,212	–	240,851	26,329	274,392	77,557	351,949
Northeast Ohio	16,574	1,810	778,173	85,611	882,168	595,406	1,477,574
Northeast Pennsylvania	3,984	–	63,000	42,055	109,039	185,568	294,607
Northeastern New York	2,942	–	125,000	8,858	136,800	97,078	233,878
Northern Indiana	5,986	1,204	–	30,613	37,803	22,092	59,895
Northern Nevada	5,152	–	182,957	12,654	200,763	101,347	302,110
Northwest Ohio	11,717	894	449,746	24,455	486,812	597,012	1,083,824
Orange County	81,791	32,900	779,783	91,065	985,539	2,128,198	3,113,737
Oregon & SW Washington	155,233	11,735	786,535	97,745	1,051,248	3,839,198	4,890,446
Ozark	11,243	39,272	681,083	142,290	873,888	864,023	1,737,911
Peoria Memorial	35,377	59,884	766,496	56,969	918,726	926,377	1,845,103

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Philadelphia	\$ 63,581	\$ 222,207	\$ 1,258,006	\$ 178,326	\$ 1,722,120	\$ 4,917,412	\$ 6,639,532
Phoenix	12,434	–	855,785	37,649	905,868	1,244,926	2,150,794
Pittsburgh	19,083	75,055	1,002,900	230,316	1,327,354	1,487,062	2,814,416
Puget Sound	51,727	41,436	856,266	225,628	1,175,057	1,431,869	2,606,926
Quad Cities	2,159	8,649	139,500	34,108	184,416	534,265	718,681
Sacramento Valley	77,554	53,500	509,805	30,307	671,166	838,476	1,509,642
Salt Lake City	15,774	88,956	401,707	83,239	589,676	523,224	1,112,900
San Antonio	7,722	289,628	833,000	155,500	1,285,850	1,035,157	2,321,007
San Diego	35,102	–	933,694	40,686	1,009,482	689,931	1,699,413
San Francisco Bay Area	14,131	–	466,240	35,345	515,716	405,656	921,372
Shreveport – Bossier City	6,953	–	263,545	16,397	286,895	101,704	388,599
Siouxland	3,664	1,010	120,151	10,579	135,404	114,716	250,120
South Dakota	3,987	2,247	122,051	15,325	143,610	130,864	274,474
South Florida	36,876	–	614,347	45,234	696,457	630,364	1,326,821
Southeast Iowa	–	–	10	4,925	4,935	95,568	100,503
Southern Arizona	47,799	–	204,763	139,201	391,763	398,911	790,674
Southwest Florida	28,996	26,217	580,445	202,493	838,151	209,555	1,047,706
Southwest Michigan	3,170	5,144	109,651	22,002	139,967	126,129	266,096
St. Louis	12,960	27,115	1,609,980	136,808	1,786,863	1,021,828	2,808,691
Tarrant County	16,359	45,202	629,269	168,121	858,951	705,288	1,564,239
Texarkana	2,164	–	253,001	7,085	262,250	111,487	373,737

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

March 31, 2014

Affiliate Name	Accounts Payable, Accrued Expenses, and Other Payables	Deferred Revenue and Rent	Grants Payable, Net	Intercompany Payables	Total Liabilities	Total Net Assets	Total Liabilities and Net Assets
Tidewater	\$ 29,108	\$ 2,059	\$ 237,036	\$ 165,454	\$ 433,657	\$ 304,338	\$ 737,995
Tri Cities	7,079	–	195,472	11,731	214,282	171,265	385,547
Tulsa	6,078	12,365	411,655	50,864	480,962	447,609	928,571
Tyler	4,564	3,882	107,750	31,133	147,329	153,359	300,688
Upper Cumberland	1,757	455	79,994	9,066	91,272	84,670	175,942
Upstate South Carolina	6,958	–	113,996	91,382	212,336	220,910	433,246
Vermont – New Hampshire	1,992	6,197	352,500	27,985	388,674	158,773	547,447
Wabash Valley	619	–	73,200	7,745	81,564	73,904	155,468
West Virginia	11,263	16,451	223,857	19,237	270,808	219,728	490,536
Western New York	7,881	17,180	224,161	53,681	302,903	481,501	784,404
Wichita Falls	–	–	111,500	1,234	112,734	21,219	133,953
Wyoming	4,099	4,565	105,000	25,148	138,812	258,965	397,777
Total Affiliates	<u>2,174,636</u>	<u>2,380,601</u>	<u>55,425,507</u>	<u>8,494,124</u>	<u>68,474,868</u>	<u>68,828,352</u>	<u>137,303,220</u>
Headquarters	6,873,177	745,442	142,210,195	5,891,534	155,720,348	126,995,672	282,716,020
Eliminations	–	–	–	(14,385,658)	(14,385,658)	–	(14,385,658)
Consolidated total	<u><b>\$ 9,047,813</b></u>	<u><b>\$ 3,126,043</b></u>	<u><b>\$ 197,635,702</b></u>	<u><b>\$ –</b></u>	<u><b>\$ 209,809,558</b></u>	<u><b>\$ 195,824,024</b></u>	<u><b>\$ 405,633,582</b></u>



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate

Year Ended March 31, 2014

Affiliate Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Public Support and Revenue
Acadiana	\$ 41,860	\$ 1,162,109	\$ (43,176)	\$ 10	\$ 96	\$ 52,800	\$ 1,213,699
Arkansas	356,896	2,519,241	(293,000)	57,625	6,740	2,800	2,650,302
Austin	979,207	2,073,368	(186,133)	–	2,620	1,400	2,870,462
Baton Rouge	171,665	675,170	(100,018)	2,772	373	2,800	752,762
Bayou Region	72,544	151,998	(17,389)	–	–	2,800	209,953
Boise	108,824	986,227	(101,768)	14,794	6,623	2,800	1,017,500
Central & South Jersey	1,224,413	1,705,347	(168,447)	7,900	1,169	1,400	2,771,782
Central Florida	241,519	826,377	(74,058)	–	208	2,800	996,846
Central Georgia	48,312	289,522	(26,058)	4,048	241	2,800	318,865
Central MS Steel Magnolias	235,858	355,417	(51,146)	1,370	114	1,400	543,013
Central New Mexico	123,678	431,376	(20,259)	3,402	173	1,400	539,770
Central New York	182,314	647,092	(44,227)	10,476	738	1,400	797,793
Central Oklahoma	390,552	748,437	(98,979)	5,384	1,353	1,400	1,048,147
Central Texas	58,183	337,559	(33,525)	3,872	8	1,400	367,497
Central Valley	103,505	380,793	(25,048)	4,542	315	1,400	465,507
Central Wisconsin	48,783	291,378	(27,486)	3,886	554	1,400	318,515
Charlotte	963,522	1,766,452	(201,472)	11,532	3,329	1,400	2,544,763
Chattanooga	222,955	617,929	(123,741)	6,686	25	2,800	726,654
Chicagoland Area	1,313,509	1,785,822	(20,977)	11,854	4,164	1,400	3,095,772
Coastal Georgia	209,641	718,948	(50,943)	10,483	929	1,400	890,458
Colorado Springs	186,878	545,610	(88,896)	9,989	329	2,800	656,710
Columbus	598,082	2,896,238	(272,260)	–	6,349	1,400	3,229,809

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Public Support and Revenue
Connecticut	736,694	3,332,349	(121,332)	14,653	126	1,400	3,963,890
Dallas County	\$ 610,823	\$ 2,749,094	\$ (309,651)	\$ -	\$ 2,159	\$ 1,400	\$ 3,053,825
Denver Metropolitan	1,524,011	4,134,215	(586,811)	2,168	2,454	2,800	5,078,837
Des Moines	226,919	850,651	(93,670)	-	1,815	2,800	988,515
Eastern Washington	164,877	494,623	(79,754)	10,131	1,219	1,400	592,496
El Paso	150,214	733,343	(77,413)	11,766	60	1,400	819,370
Elmira	88,507	429,470	(97,560)	7,890	288	2,800	431,395
Florida Suncoast	335,542	534,552	(46,771)	7,276	841	1,400	832,840
Grand Rapids	258,182	497,691	(59,029)	6,074	437	1,400	704,755
Greater Amarillo	59,574	385,497	(29,581)	8,472	635	2,800	427,397
Greater Atlanta	1,442,850	1,411,097	(142,672)	4,215	-	2,800	2,718,290
Greater Cincinnati	602,395	1,132,385	(245,436)	-	3,604	1,400	1,494,348
Greater Evansville	240,174	1,150,319	(126,470)	21,827	939	1,400	1,288,189
Greater Kansas City	662,891	1,430,018	(141,252)	-	3,226	2,800	1,957,683
Greater Lansing	389,792	474,221	(72,043)	1,197	314	1,400	794,881
Greater Nashville	434,168	1,021,932	(97,012)	2,914	1,909	1,400	1,365,311
Greater New York City	1,287,794	6,832,782	(933,834)	-	2,700	1,400	7,190,842
Greater Richmond	377,592	520,253	(60,285)	10,522	1,467	1,400	850,949
Greater Roanoke	346,723	455,468	(62,181)	6,187	117	1,400	747,714
Hawaii	235,205	584,110	(92,866)	20,253	357	2,800	749,859
Houston	897,811	4,296,000	(371,901)	-	5,184	1,400	4,828,494
Indianapolis	672,075	2,077,382	(210,016)	2,331	3,163	1,400	2,546,335
Inland Empire	440,285	1,693,820	(213,215)	10,570	1,591	1,400	1,934,451

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Public Support and Revenue
Knoxville	299,553	758,648	(91,361)	1,538	1,297	1,400	971,075
Las Vegas	\$ 421,669	\$ 1,484,434	\$ (79,923)	\$ 15,798	\$ 1,543	\$ 1,400	\$ 1,844,921
Lexington	415,729	709,075	(106,212)	10,260	272	1,400	1,030,524
Los Angeles County	762,164	1,478,043	(44,776)	8,500	111	1,400	2,205,442
Louisville	402,596	622,652	(153,837)	33,651	1,538	1,400	908,000
Lowcountry (Charleston)	344,283	1,041,556	(138,400)	10,622	631	1,400	1,260,092
Lubbock Area	228,952	502,323	(75,251)	10,382	407	2,800	669,613
Madison	369,476	777,991	(113,675)	6,340	1,191	1,400	1,042,723
Maine	134,593	470,798	(52,763)	13,274	268	2,800	568,970
Maryland	660,723	2,980,249	(334,845)	–	1,330	2,800	3,310,257
Massachusetts	583,940	620,550	(20,127)	2,004	93	1,400	1,187,860
Memphis Mid-South	183,181	1,229,840	(135,124)	–	–	2,800	1,280,697
Miami – Ft. Lauderdale	433,251	1,728,814	(241,636)	–	1,193	2,800	1,924,422
Mid-Kansas	207,124	689,264	(54,465)	12,843	1,587	2,800	859,153
Mid-Missouri	82,121	365,588	(11,451)	1,071	47	2,800	440,176
Milwaukee	1,673,195	1,847,041	(157,469)	10,966	–	2,800	3,376,533
<b>Minnesota</b>	<b>615,107</b>	<b>2,466,324</b>	<b>(331,861)</b>	<b>30,250</b>	<b>635</b>	<b>1,400</b>	<b>2,781,855</b>
Montana	71,257	188,337	(34,785)	11,361	338	1,400	237,908
NC Foothills	58,833	152,561	(9,072)	5,401	30	1,400	209,153
NC Triad	335,991	442,693	(58,099)	4,055	12,864	1,400	738,904
NC Triangle	465,427	1,609,297	(185,623)	9,400	1,284	1,400	1,901,185
Nebraska	366,711	1,549,348	(104,342)	1,150	1,179	1,400	1,815,446
New Orleans	876,727	750,418	(107,076)	8,111	178	2,800	1,531,158

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Public Support and Revenue
North Central Alabama	291,368	1,274,937	(61,193)	–	1,096	1,400	1,507,608
North Florida	\$ 141,557	\$ 474,400	\$ (84,432)	\$ 1,469	\$ 166	\$ 1,400	\$ 534,560
North Jersey	933,317	999,875	(230,995)	7,899	422	1,400	1,711,918
North Mississippi	83,862	253,602	(16,990)	1,378	180	1,400	323,432
North Texas	369,413	1,352,338	(218,117)	12,560	457	1,400	1,518,051
Northeast Louisiana	216,285	482,033	(74,784)	8,052	–	2,800	634,386
Northeast Ohio	867,647	1,217,911	(187,912)	3,240	764	2,800	1,904,450
Northeast Pennsylvania	274,533	378,383	(65,476)	188	116	1,400	589,144
Northeastern New York	127,178	327,253	(37,280)	5,573	798	1,400	424,922
Northern Indiana	135,849	146,101	(16,059)	18,132	12	1,400	285,435
Northern Nevada	113,985	426,992	(52,905)	9,656	274	1,437	499,439
Northwest Ohio	327,047	1,634,542	(249,763)	6,894	1,714	1,400	1,721,834
Orange County	1,465,331	2,542,950	(231,228)	17,710	29,257	1,400	3,825,420
Oregon & SW Washington	1,556,058	6,370,958	(206,781)	20,141	2,497	1,400	7,744,273
Ozark	666,247	1,104,296	(204,619)	–	1,033	1,400	1,568,357
Peoria Memorial	657,760	1,399,457	(192,957)	26,709	4,630	2,800	1,898,399
Philadelphia	1,537,962	4,783,968	(896,659)	40,440	800	1,400	5,467,911
Phoenix	1,116,020	2,117,060	(131,266)	–	3,136	2,800	3,107,750
Pittsburgh	987,914	2,106,127	(263,045)	–	609	1,400	2,833,005
Puget Sound	1,739,950	1,622,536	(245,132)	11,375	834	1,400	3,130,963
Quad Cities	117,595	596,315	(48,437)	23,606	106	2,800	691,985
Sacramento Valley	354,992	1,333,365	(403,892)	23,434	51	1,400	1,309,350
Salt Lake City	246,422	1,362,425	(144,847)	10,940	822	1,400	1,477,162

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Contributions	Race	Direct Benefits	Other Fundraising	Interest, Dividends, Gains	Other	Total Net Public Support and Revenue
San Antonio	351,398	2,416,094	(94,912)	–	1,356	1,400	2,675,336
San Diego	\$ 731,829	\$ 1,816,450	\$ (132,213)	\$ 403	\$ 2,709	\$ 1,400	\$ 2,420,578
San Francisco Bay Area	504,758	354,926	(42,785)	2,343	214	2,800	822,256
Shreveport – Bossier City	261,311	397,930	(59,002)	4,401	40	1,400	606,080
Siouxland	59,379	202,080	(22,672)	4,735	44	2,800	246,366
South Dakota	78,317	319,287	(39,915)	1,117	489	1,400	360,695
South Florida	891,048	1,771,769	(153,800)	2,402	419	2,800	2,514,638
Southeast Iowa	5,867	77,147	(32,870)	2,050	10,028	1,400	63,622
Southern Arizona	311,028	879,262	(49,372)	10,929	317	2,800	1,154,964
Southwest Florida	666,303	938,195	(121,875)	20,310	604	1,400	1,504,937
Southwest Michigan	121,177	212,024	(21,477)	2,653	179	1,400	315,956
St. Louis	713,220	3,018,441	(185,441)	6,348	4,806	1,400	3,558,774
Tarrant County	530,308	963,494	(71,866)	13,004	3,999	1,400	1,440,339
Texarkana	29,367	568,655	(52,769)	75	1,410	1,400	548,138
Tidewater	319,074	997,492	(66,487)	29,778	1,155	1,400	1,282,412
Tri Cities	99,851	476,843	(44,038)	2,466	937	1,400	537,459
Tulsa	474,630	1,077,259	(122,562)	11,329	403	1,400	1,442,459
Tyler	94,631	311,611	(18,449)	1,009	83	1,400	390,285
Upper Cumberland	165,226	160,349	(30,381)	3,136	73	2,800	301,203
Upstate South Carolina	253,532	533,002	(48,088)	8,076	621	1,400	748,543
Vermont – New Hampshire	202,405	446,825	(47,069)	3,625	755	1,400	607,941
Wabash Valley	55,226	158,793	(14,175)	3,038	122	2,800	205,804
West Virginia	123,438	365,266	(57,654)	12,407	357	2,800	446,614

The Susan G. Komen Breast Cancer Foundation, Inc.  
 dba Susan G. Komen and Affiliates

Consolidating Schedule of Revenue by Affiliate (continued)

Year Ended March 31, 2014

<b>Affiliate Name</b>	<b>Contributions</b>	<b>Race</b>	<b>Direct Benefits</b>	<b>Other Fundraising</b>	<b>Interest, Dividends, Gains</b>	<b>Other</b>	<b>Total Net Public Support and Revenue</b>
Western New York	217,168	685,132	(126,382)	19,243	670	1,400	797,231
Wichita Falls	\$ 16,935	\$ 161,078	\$ (6,634)	\$ 2,506	\$ 118	\$ 1,400	\$ 175,403
Wyoming	56,940	275,162	(34,212)	3,355	341	2,800	304,386
	51,723,059	137,491,916	(14,943,803)	946,182	181,094	267,037	175,665,485
Headquarters	82,682,589	42,948,455	(12,452,697)	502,751	20,985,579	5,326,960	139,993,637
Eliminations	(23,035,927)				(56,706)	(5,157,220)	(28,249,853)
<b>Consolidated total</b>	<b>\$ 111,369,721</b>	<b>\$ 180,440,371</b>	<b>\$ (27,396,500)</b>	<b>\$ 1,448,933</b>	<b>\$ 21,109,967</b>	<b>\$ 436,777</b>	<b>\$ 287,409,269</b>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Functional Expenses by Affiliate

Year Ended March 31, 2014

Affiliate Name	Program Services						Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-raising Costs	Employee Costs	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other		
Acadiana	\$ 119,468	\$ 559,009	\$ 253,767	\$ 47,187	\$ 173,629	\$ 24,720	\$ 3,796	\$ 62	\$ 50	\$ 33	\$ 2,313	\$ 1,184,034	
Arkansas	367,336	1,030,091	723,262	148,176	339,423	21,401	8,247	644	-	-	6,690	2,645,270	
Austin	356,847	1,312,227	182,799	253,771	493,795	50,190	25,156	533	50,844	44,006	8,469	2,778,637	
Baton Rouge	84,165	313,270	211,727	22,410	125,467	79,760	2,011	214	(1,283)	4,079	2,701	844,521	
Bayou Region	35,237	56,780	67,374	6,994	21,330	741	35	-	1,823	-	361	190,675	
Boise	118,150	551,254	204,189	23,820	156,558	40,926	9,195	411	741	188	3,920	1,109,352	
Central & South Jersey	381,198	1,131,663	643,500	15,673	240,378	167,259	26,075	13,086	25,571	18,286	21,933	2,684,622	
Central Florida	99,972	540,265	204,563	22,500	174,272	8,547	18,974	329	173	1,271	3,897	1,074,763	
Central Georgia	48,674	154,389	85,499	-	27,978	7,235	8,943	-	58	-	372	333,148	
Central MS Steel Magnolias	80,370	245,245	135,322	5,383	86,031	5,121	1,330	-	91	1,275	1,003	561,171	
Central New Mexico	57,957	250,153	66,520	54,517	76,847	28,971	3,741	100	-	-	11,262	550,068	
Central New York	131,886	618,872	104,151	29,515	63,813	32,907	19,228	785	4,266	-	2,789	1,008,212	
Central Oklahoma	155,527	375,784	363,521	53,598	135,490	36,421	22,668	672	640	-	3,915	1,148,236	
Central Texas	33,104	162,458	60,261	7,756	61,312	7,246	48,033	(95)	(32)	-	624	380,667	
Central Valley	73,091	181,475	38,499	72,422	47,262	22,988	4,743	394	255	6,665	3,585	451,379	
Central Wisconsin	39,025	164,315	54,337	36,663	41,700	4,159	8,689	-	1,839	-	952	351,679	
Charlotte	420,625	651,822	709,399	50,711	252,660	248,876	40,460	2,216	6,874	5,461	20,131	2,409,235	
Chattanooga	78,413	405,021	72,822	2,317	154,826	4,395	8,018	223	1,363	2,656	2,103	732,157	
Chicagoland Area	377,674	1,137,828	704,776	92,620	606,825	345,609	38,327	1,217	3,390	118,053	14,446	3,440,765	
Coastal Georgia	143,451	232,736	298,387	8,279	71,104	39,298	14,255	518	949	222	4,574	813,773	
Colorado Springs	103,398	249,621	225,666	11,900	67,692	25,408	4,173	663	148	5,849	4,052	698,570	
Columbus	534,446	1,024,579	1,134,979	103,875	344,569	61,716	43,430	917	4,059	3,245	4,080	3,259,895	
Connecticut	336,346	1,973,794	382,607	14,099	590,968	113,699	8,090	476	824	12,936	6,071	3,439,910	
Dallas County	435,625	696,719	989,567	355,126	461,094	69,097	10,548	1,152	6,285	89	22,407	3,047,709	
Denver Metropolitan	573,106	2,403,970	1,110,100	968,436	1,117,982	73,055	6,557	244	486	30,547	12,177	6,296,660	
Des Moines	173,038	336,457	402,773	9,158	81,459	19,052	5,334	140	-	576	9,118	1,037,105	
Eastern Washington	110,647	170,116	136,246	61,542	64,431	41,066	14,359	198	-	318	2,610	601,533	
El Paso	74,965	395,242	55,748	159,027	145,405	26,302	30,077	41	-	945	3,683	891,435	
Elmira	52,947	101,186	47,368	48,658	28,297	9,278	3,449	55	641	23	146	292,048	
Florida Suncoast	73,012	332,089	439,083	-	110,554	42,696	6,734	617	633	4,136	4,836	1,014,390	
Grand Rapids	98,272	341,594	103,387	832	93,721	33,747	54,144	214	660	4,271	6,281	737,123	
Greater Amarillo	70,720	194,836	126,436	2,834	33,024	5,920	470	205	701	104	11,021	446,271	

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Program Services						Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-raising Costs	Employee Costs	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other		
Greater Atlanta	\$ 450,979	\$ 504,132	\$ 1,369,468	\$ 90,983	\$ 193,185	\$ 142,654	\$ 26,875	\$ 1,039	\$ 4,370	\$ 29,362	\$ 45,029	\$ 2,858,076	
Greater Cincinnati	378,903	493,968	126,776	138,713	145,881	69,477	6,459	401	5,920	14,600	5,417	1,386,515	
Greater Evansville	154,093	516,363	215,651	125,790	190,222	55,276	6,047	1,470	1,015	2,825	5,545	1,274,297	
Greater Kansas City	324,715	771,767	338,469	139,469	227,000	63,348	9,591	441	660	2,765	8,466	1,886,691	
Greater Lansing	99,872	351,717	83,675	63,717	49,378	130,366	16,401	298	62	700	5,659	801,845	
Greater Nashville	191,174	622,618	327,911	27,295	182,521	47,562	31,681	41	120	–	3,035	1,433,958	
Greater New York City	747,692	4,098,127	964,640	956,180	1,232,599	108,668	42,016	5,761	1,216	188,389	25,857	8,371,145	
Greater Richmond	135,675	474,973	268,841	26,202	200,020	47,672	22,515	1,133	1,618	1,742	4,552	1,184,943	
Greater Roanoke	95,576	201,065	251,655	6,873	72,601	19,776	68,826	745	3,223	478	21,131	741,949	
Hawaii	102,765	256,311	136,716	80,185	104,002	14,978	21,239	349	84	6,515	3,292	726,436	
Houston	809,928	1,227,716	1,457,520	350,855	569,144	162,407	32,371	609	499	–	19,871	4,630,920	
Indianapolis	401,967	710,674	543,510	201,606	346,319	90,485	27,355	436	1,161	9,018	4,933	2,337,464	
Inland Empire	184,094	892,673	151,277	109,287	462,655	33,183	6,405	633	2,824	9,540	1,555	1,854,126	
Knoxville	158,749	475,261	239,173	103,120	96,436	40,771	3,944	95	2,643	93	3,624	1,123,909	
Las Vegas	191,493	843,851	211,942	106,475	253,946	68,575	15,694	1,603	10,282	9,300	7,916	1,721,077	
Lexington	117,207	296,530	148,076	29,556	173,212	32,613	26,558	2,996	23,350	424	12,284	862,806	
Los Angeles County	271,240	931,241	230,241	97,936	275,898	81,621	23,252	962	11,165	9,132	14,035	1,946,723	
Louisville	142,816	239,817	180,124	69,159	119,399	67,837	21,720	504	4,262	–	3,297	848,935	
Lowcountry (Charleston)	171,913	628,763	369,005	13,926	165,658	36,867	3,440	292	8,369	163	14,230	1,412,626	
Lubbock Area	98,294	249,079	103,853	25,031	94,997	61,641	30,277	1,230	3,938	2,492	6,635	677,467	
Madison	152,358	387,613	145,775	239,519	164,461	10,500	24,517	241	434	–	1,862	1,127,280	
Maine	72,647	184,224	60,121	140,701	59,240	84,519	8,345	416	376	62	2,201	612,852	
Maryland	492,540	1,744,413	549,316	396,635	153,855	139,237	17,525	855	80	12,658	24,803	3,531,917	
Massachusetts	84,225	837,586	–	–	184,840	83,563	7,836	411	2,227	17,191	10,928	1,228,807	
Memphis Mid-South	218,741	349,732	536,761	16,638	104,552	44,560	12,287	153	440	–	2,180	1,286,044	
Miami – Ft. Lauderdale	305,860	710,520	534,276	167,427	163,672	76,032	6,717	920	3,118	1,360	16,010	1,985,912	
Mid-Kansas	133,293	493,225	161,039	63,578	130,122	32,685	3,686	458	5,502	–	2,709	1,026,297	
Mid-Missouri	43,789	305,697	8,014	–	73,021	11,689	4,181	286	47	–	4,067	450,791	
Milwaukee	314,871	1,279,658	550,878	317,222	225,079	3,708	39,654	905	390	50,691	3,493	2,786,549	
<b>Minnesota</b>	<b>422,055</b>	<b>1,282,185</b>	<b>362,754</b>	<b>509,952</b>	<b>346,846</b>	<b>70,131</b>	<b>5,135</b>	<b>440</b>	<b>–</b>	<b>–</b>	<b>7,855</b>	<b>3,007,353</b>	
Montana	34,847	157,783	72,180	748	32,369	7,219	53	347	–	–	1,693	307,239	
NC Foothills	37,800	41,335	91,112	–	12,321	1,940	13,346	802	1,171	56	1,763	201,646	



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Program Services						Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-raising Costs	Employee Costs	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other		
NC Triad	\$ 139,870	\$ 483,009	\$ 466,356	\$ 46,025	\$ 115,844	\$ 70,546	\$ 18,178	\$ 71	\$ 345	\$ 5,236	\$ 4,431	\$ 1,349,911	
NC Triangle	288,375	1,033,127	292,880	217,154	280,745	55,859	37,757	1,474	1,782	46,640	20,711	2,276,504	
Nebraska	242,177	717,076	72,064	292,310	212,333	85,899	10,315	271	658	195	3,466	1,636,764	
New Orleans	333,873	256,895	505,110	145,108	41,493	23,167	11,804	389	785	3,050	14,343	1,336,017	
North Central Alabama	200,192	686,815	167,455	12,216	214,732	11,508	3,727	172	282	–	1,610	1,298,709	
North Florida	65,037	266,937	108,053	7,500	79,674	8,120	6,291	53	604	11,486	914	554,669	
North Jersey	234,553	1,062,311	40,325	125,725	223,284	110,666	31,138	5,643	7,092	32,774	18,634	1,892,145	
North Mississippi	52,393	105,609	115,791	1,335	29,019	13,836	1,505	156	–	–	3,343	322,987	
North Texas	187,720	541,063	229,299	277,212	210,176	20,145	5,443	262	750	60	4,515	1,476,645	
Northeast Louisiana	83,910	228,131	179,061	49,934	83,629	30,474	3,426	110	2,063	60	1,243	662,041	
Northeast Ohio	274,132	789,797	582,121	89,017	143,664	181,312	30,426	4,588	4,553	4,115	7,783	2,111,508	
Northeast Pennsylvania	93,419	184,244	80,376	8,000	68,698	22,113	4,899	163	2,333	2,020	1,693	467,958	
Northeastern New York	60,762	250,583	19,950	18,668	60,963	18,020	3,454	671	315	–	236	433,622	
Northern Indiana	27,718	202,635	62,320	36,280	46,397	22,423	17,144	359	–	–	2,199	417,475	
Northern Nevada	68,406	150,408	109,297	69,000	72,795	14,966	9,965	265	200	920	3,848	500,070	
Northwest Ohio	277,580	633,476	378,345	51,079	174,072	37,268	7,258	2,170	444	5,795	9,043	1,576,530	
Orange County	528,217	1,629,200	955,888	194,234	531,783	80,936	32,353	538	7,934	2,694	12,920	3,976,697	
Oregon & SW Washington	378,914	3,909,917	386,907	192,093	1,221,944	31,827	10,242	1,013	675	269	2,250	6,136,051	
Ozark	210,468	519,898	358,187	112,182	224,352	79,476	30,225	1,986	270	4,232	5,648	1,546,924	
Peoria Memorial	244,840	796,301	533,980	36,686	233,616	23,871	27,042	56	281	3,637	6,078	1,906,388	
Philadelphia	584,131	2,894,543	937,143	152,169	904,641	88,253	16,020	2,313	3,642	14,060	9,086	5,606,001	
Phoenix	400,078	1,366,197	365,310	446,801	443,625	28,823	42,966	982	3,104	18,542	2,982	3,119,410	
Pittsburgh	448,783	1,049,716	938,895	89,256	277,935	116,201	14,325	1,220	1,683	613	6,175	2,944,802	
Puget Sound	389,273	1,844,801	560,518	188,783	711,027	84,214	24,912	403	557	8,085	2,958	3,815,531	
Quad Cities	81,174	297,652	67,783	2,765	99,762	13,179	1,176	47	–	7,682	1,303	572,523	
Sacramento Valley	142,818	773,734	355,974	45,998	253,263	41,909	13,609	1,650	1,298	3,929	6,174	1,640,356	
Salt Lake City	170,434	595,401	219,913	110,781	185,765	57,467	11,399	416	286	115	4,847	1,356,824	
San Antonio	269,098	1,082,594	355,664	296,702	335,263	69,282	2,003	353	14	40	3,816	2,414,829	
San Diego	334,624	825,186	738,600	289,562	259,140	65,046	5,930	542	6,769	32,847	22,552	2,580,798	
San Francisco Bay Area	79,658	448,936	112,381	219,772	89,886	38,374	15,808	433	12,380	29,995	10,542	1,058,165	
Shreveport – Bossier City	82,724	226,573	160,679	8,637	132,100	16,346	9,131	182	1,017	2,465	3,385	643,239	

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen and Affiliates

Consolidating Statement of Functional Expenses by Affiliate (continued)

Year Ended March 31, 2014

Affiliate Name	Program Services						Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-raising Costs	Employee Costs	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other		
Siouxland	\$ 33,489	\$ 80,610	\$ 64,411	\$ 50,000	\$ 28,682	\$ 10,446	\$ 18,670	\$ 223	\$ 35	\$ -	\$ 484	\$ 287,050	
South Dakota	51,254	211,003	70,705	20,162	42,130	32,144	1,380	156	220	816	1,676	431,646	
South Florida	240,559	820,552	674,405	150,279	260,822	201,866	10,108	1,386	52,255	48,425	14,037	2,474,694	
Southeast Iowa	18,858	46,514	-	-	16,810	-	-	-	-	-	1,529	83,711	
Southern Arizona	133,631	621,681	66,197	82,060	179,172	8,444	6,440	321	78	610	11,975	1,110,609	
Southwest Florida	195,654	422,473	397,011	183,592	198,741	66,425	90,408	1,940	23,345	1,204	8,940	1,589,733	
Southwest Michigan	50,004	95,912	92,426	-	36,644	22,766	4,890	2,108	2,111	1,561	3,253	311,675	
St. Louis	597,509	889,600	1,159,984	168,605	329,270	90,274	18,776	1,243	2,020	441	9,579	3,267,301	
Tarrant County	263,285	526,659	361,564	247,323	101,487	52,100	8,246	405	2,675	11,865	15,598	1,591,207	
Texarkana	91,825	157,585	251,040	4,544	49,020	16,639	3,736	17	72	-	2,773	577,251	
Tidewater	159,171	612,073	184,771	3,140	179,573	51,851	16,788	446	252	3,216	12,423	1,223,704	
Tri Cities	74,804	175,747	224,462	1,190	67,845	25,446	3,801	1,029	1,562	-	3,239	579,125	
Tulsa	187,412	480,551	290,275	84,161	228,115	42,829	6,583	169	30	473	2,220	1,322,818	
Tyler	61,301	119,855	100,000	4,910	51,577	10,451	4,495	165	2,067	540	2,111	357,472	
Upper Cumberland	38,862	105,787	56,910	7,034	61,101	9,922	2,628	211	728	750	1,452	285,385	
Upstate South Carolina	91,381	305,317	163,511	-	85,859	56,559	11,012	305	1,232	768	5,536	721,480	
Vermont – New Hampshire	91,799	265,053	120,602	46,412	52,895	16,778	6,696	390	963	6,475	828	608,891	
Wabash Valley	32,007	104,965	57,075	-	17,785	10,121	3,465	103	-	61	3,846	229,428	
West Virginia	66,446	201,558	132,032	23,604	35,831	5,633	4,318	319	270	12,736	5,741	488,488	
Western New York	126,424	388,332	94,949	54,327	82,606	86,409	14,763	2,236	2,991	923	3,366	857,326	
Wichita Falls	32,781	36,809	56,400	28,200	10,607	1,019	975	-	-	-	2,032	168,823	
Wyoming	41,257	255,740	26,001	17,947	45,785	23,412	3,350	91	225	4,503	4,324	422,635	
	23,035,927	73,632,618	36,230,740	12,315,051	23,419,324	6,042,426	1,786,636	95,717	367,862	971,713	814,139	178,712,153	
Headquarters	43,407,823	53,989,489	2,095,626	1,200,775	13,581,903	6,241,880	783,259	21,777	3,304,956	1,485,527	1,452,311	127,565,326	
Eliminations	(23,046,777)	(5,081,370)	-	-	(12,500)	-	-	-	-	(24,750)	(84,456)	(28,249,853)	
Consolidated total	\$ 43,396,973	\$ 122,540,737	\$ 38,326,366	\$ 13,515,826	\$ 36,988,727	\$ 12,284,306	\$ 2,569,895	\$ 117,494	\$ 3,672,818	\$ 2,432,490	\$ 2,181,994	\$ 278,027,626	

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